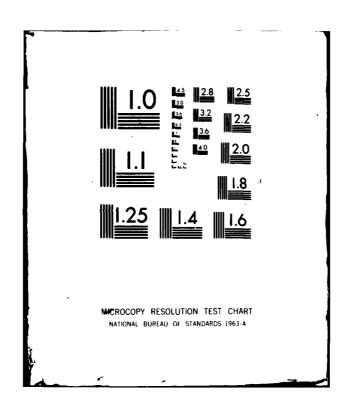
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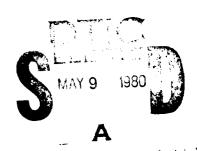
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# A CROSS-CULTURAL COMPARISON OF MANAGERIAL PRACTICES AND THEIR RELATIONSHIP TO ORGANIZATIONAL OUTCOME VARIABLES

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Navy Personnel Research and Development Center San Diego, California 92152

Organizational effectiveness

Role ambiguity

Organizational climate

20. ABSTRACT (Centinue on reverse side if necessary and identify by block number)

This study addressed the relationships between employee perceptions of organizational effectiveness and managerial, organizational, and satisfaction variables. Questionnaires designed to measure work center effectiveness, organizational climate, job characteristics, supervisory influence, managerial practices, job satisfaction, role stress, and work occurrences were administered to a sample of 1607 employees drawn from all hierarchical levels at four Public Works Centers (PWCs) in the U.S. (including Pearl Harbor); the PWC in Yokosuka, Japan; and the PWC at Subic Bay, Pl. Results.

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pindicated that (1) managers and supervisors were generally more positive as to work center performance, management efficiency, and organizational character than were workers, (2) perceptions of management effectiveness are affected more by specific job-related concerns than they are by non-job-related managerial practices, (3) well defined job responsibilities and feelings of esprit de corps contribute most to employee satisfaction, and (4) employees are motivated by work occurrences that reflect personal concerns (e.g., feelings of accomplishment) and demotivated by those that reflect task-related concerns (e.g., equipment problems).
reflect task-related concerns (e.g., equipment problem).

#### **FOREWORD**

This research and development was conducted in support of Exploratory Development Task Area ZF55.521.034 (Civilian Personnel Research and Development), Work Unit 03.02 (Evaluation of Civilian Personnel Management). The objective of this work unit is to identify and evaluate the managerial practices used in Navy organizations staffed primarily with civilians. The purpose of this study, which was conducted at six of the Navy's Public Works Centers (PWCs), was to determine how Navy civilian employees' perceptions of various aspects of the work environment differ across cultural and ethnic groups and across hierarchical levels. A better understanding of these differences should enable Navy planners and policymakers to improve civilian personnel management.

This is the third report published concerning this study. The first (TR 79-9) described the interrelationships between cultural and work-related values and attitudes with respect to organizational functioning. The second (TR/80-8) addressed the relationships between employee perceptions of role stress and individual, organizational, and environmental variables. This report addresses the relationships between employee perceptions of organizational effectiveness and managerial, organizational, and satisfaction variables. The fourth (and final) report will provide an executive summary of the previous findings.

Although results of this report are primarily intended for use by the Navy Facilities Engineering Command, they may be applicable to other shore support activities under the Chief of Naval Material.

Appreciation is extended to the commanding officers of the PWCs and their staffs for their general support and cooperation. Special thanks are due to Mr. Bruce Kunkel for his assistance in analyzing the data for this study.

DONALD F. PARKER Commanding Officer

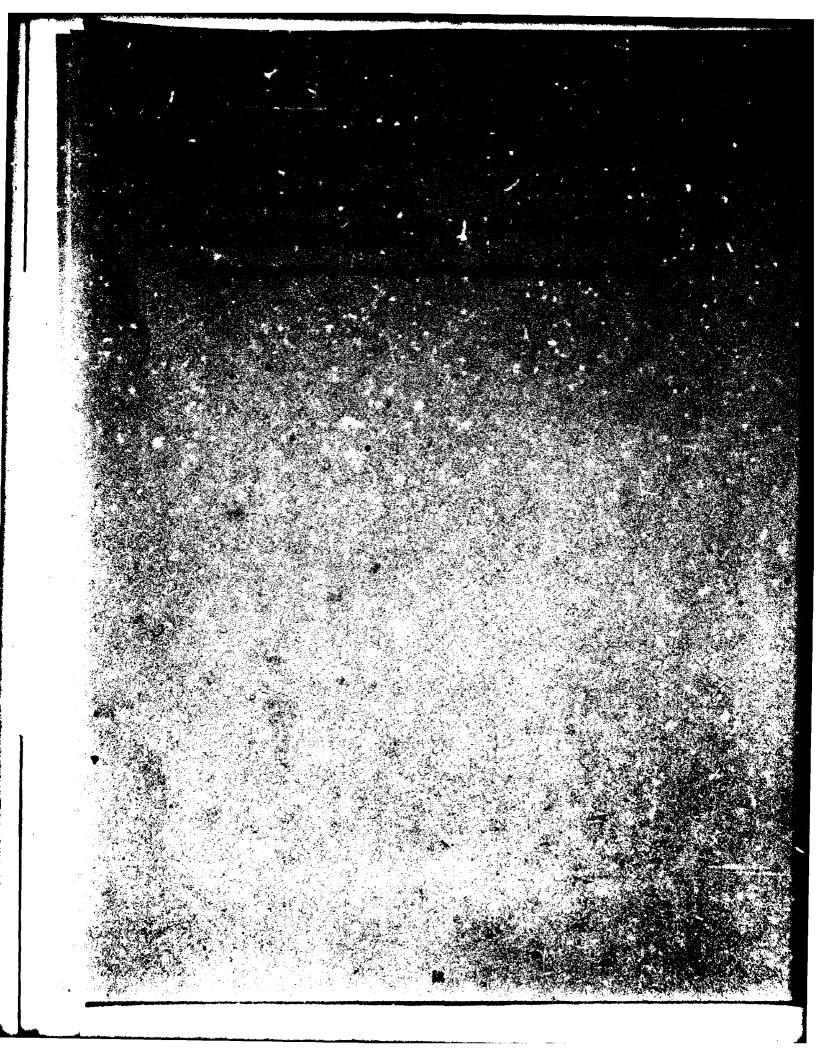
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#### INTRODUCTION

# <u>Problem</u>

Because of the high cost of human resources, increasing pressure has been placed on Navy planners and policy makers to reduce manpower costs without undermining the Navy's goals and operational requirements. Thus, one of the major challenges facing the Navy today is to provide for more effective personnel management.

Recent research in the social and behavioral sciences has demonstated that cultural values influence employees' attitudes toward work, including their acceptance of managerial and supervisory styles (Barrett & Bass, 1970, 1976). Since the Navy operates shore facilities around the world and employs people of many racial and ethnic groups, it is likely that the attitudes and perceptions of work force personnel differ considerably across facilities. Thus, Navy personnel managers should consider specific employee attitudes and perceptions in establishing managerial and supervisory practices.

## Purpose

The purpose of this effort was to examine employees' perceptions of managerial effectiveness and organizational character and to relate them to perceptions of organizational effectiveness. It was anticipated that providing managers with information about employee's perceptions of these organizational variables and how they differ as a function of center location and level within the organization could help them become more responsive to employee concerns and thus more effective.

# Background

Comparative studies on organizational effectiveness have concluded that management practices should vary as a function of cultural factors. For example, Whitehill (1964) suggests that management's success will depend, in part, upon understanding the nature and impact of the cultural environment, which exerts a significant influence on worker attitudes and behavior. Moreover, Barrett and Bass (1976) contend that culturally-based values and attitudes have a pervasive effect on the acceptance of managerial and supervisory styles and on the nature of motivation and attitudes concerning work. Other organizational theorists (Shetty & Carlisle, 1975) have suggested a contingency model of management that maintains that management practices must be responsive to organizational issues such as structure, technology, and environmental differences specific to each organizational setting, as well as to individual factors such as attitudinal and motivational variables.

#### **APPROACH**

# Organization Studied

The Navy Public Works Centers (PWCs), which provide engineering, maintenance (including rehabilitation construction), utilities, transportation, and housing to U.S. Navy customers within their geographic area, were chosen as the organizations in which to conduct this study. There are five PWCs within the continental United States (CONUS)—Great Lakes, Norfolk, Pensacola, San Diego, and San Francisco (Oakland), and four others in the Pacific area—Guam, MI; Pearl Harbor, HI; Subic Bay, PI; and Yokosuka, Japan. Their annual operating budget ranges from \$60 million to \$120 million; and the number of persons employed, from 675 to 3400.

The Naval Facilities Engineering Systems Command (NAVFAC) is responsible for the operation of the PWCs. Thus, most of the policies governing the operations of each center are formulated by NAVFAC and are standardized. NAVFAC uses information and control systems so that PWC work activities can be centrally monitored and directed.

PWCs are almost identical as to tasks performed, available technology, organizational structure, and managerial background. To the extent that they service one large organization (i.e., the U.S. Navy shore estabishment), the nature of their work and the means to accomplish it are consistent across sites. Structurally, each consists of four major hierarchical levels: (1) top management, consisting of officers from the Navy's Civil Engineering Corps, (2) middle management, consisting of civilian department heads, (3) several civilian supervisory levels, and (4) the civilian labor force. Except for the Center at Yokosuka, which has a number of Japanese department directors, top and middle managers are U.S. citizens, mostly Caucasian and male. The supervisory levels and the labor force, however, are made up of individuals from the community where the PWC is located. Thus, the similarities among organizations lie in their tasks, technology, organizational structure, and managerial background. Most of the differences are in the surrounding physical and social environments, as well as in the ethnic and cultural composition of the labor force and supervisors.

### Sample

Six of the nine PWCs were included in the study. Of these, three were located within CONUS--San Francisco, Great Lakes, and Norfolk; and three, in the Pacific area--Pearl Harbor, Yokosuka, and Subic Bay. The Commanding Officers of these PWCs encouraged all managers and supervisors to participate; these personnel, in turn, selected a sample of the work force representative of all PWC departments. Initially, several interviews were conducted with managers and first-line supervisors. Questionnaires were then administered to 1607 employees from all hierarchical levels of the organization. The distribution of the final sample, which was drawn from all hierarchical levels of the organization, is shown in Table 1. Sample members' mean age and years with the PWC system are shown in Table 2.

<sup>&</sup>lt;sup>1</sup>The PWC at San Francisco was formed from several public works departments in June 1973.

Table I

Distribution of Study Participants by Hierarchical Level

	Hierarchical Level								
Location	Workers	Supervisors	Department Heads	Military	Total				
San Francisco	159	42	11	8	220				
Great Lakes	166	34	6	10	216				
Norfolk	199	127	10	4	340				
Pearl Harbor	123	98	6	4	231				
Yokosuka	74	74	10	4	162				
Subic Bay	259	163	12	4	438				
Total	980	538	55	34	1607				

Table 2
Sample Members' Mean Age and
Years with the PWC System

PWC	Workers	Supervisory and Managerial Personne
	Mean Age in Years	
San Francisco	44	46
Great Lakes	42	45
Norfolk	40	48
Pearl Harbor	46	49
Yokosuka	50	50
Subic Bay	39	47
	Mean Years with the PWC S	ystem
San Francisco	4	4
Great Lakes	8	8
Norfolk	8	15
Pearl Harbor	13	15
Yokosuka	22	19
Subic Bay	10	15

## Survey Questionnaire

Two questionnaire forms were designed: one for the work force (Form A); and the other, for supervisory and managerial personnel (Form B) (See Appendices A and B). In many cases, questionnaire items were taken from scales previously used to measure the constructs of interest. Although the two forms were very similar, items that assessed attitudes toward supervision and control systems were included in Form A; and those that measured interdepartmental relations and various managerial practices, in Form B.

Questionnaire items of interest to this report are described below:2

- 1. <u>Demographics (D) (Items 1-12, A-3 and 1-13, B-3)</u>. Items were included to obtain demographic characteristics (e.g., age, ethnic identification, and tenure) of individual sample members.
- 2. Work Center Effectiveness (WCE) (Items 17-21, A-16 and B-14. Respondents were asked to rate their center as to (a) overall performance, (b) productivity, (c) adaptability, (d) responsiveness, and (e) customer satisfaction.
- 3. Organizational Climate (OC) (see footnote 2). Items exploring climate dimensions were adapted from those developed by Campbell and Beaty (1971). These items assessed employees' perceptions of such organizational dimensions as climate, competence, flexibility, openness, status, and morale.
- 4. Specific Job Characteristics (SJC) (see footnote 2). These items were directed at characteristics particularly relevant to the PWC concerns, such as material handling, transportation, and equipment problems.
- 5. General Job Characteristics (GJC) (see footnote 2). These items, which are similar to those included by Jenkins, Nadler, Lawler, and Cammann (1975) in their Nature of the Job Scale, assessed employees' perceptions of the characteristics of tasks performed as part of their jobs. Such characteristics included variety, skills, autonomy, cooperation, independence, task feedback, meaningfulness, and pace control.
- 6. Supervisory Influence (SI) (Items 32-51, A-23/24; 53-72, B-24). Respondents were presented with a list of 10 supervisory duties (e.g., scheduling work, hiring or firing employees, and settling disagreements). Workers were asked to indicate how much influence they felt their supervisors did have and should have in specific areas; and supervisors, how much influence they felt they themselves had and should have in these areas.
- 7. Managerial Practices (MP) (see pages A-18/19, B-16/18, B-21; B-25/26). Respondents were asked to indicate how they felt managerial practices had affected such areas as: (a) flexibility (management's ability to adjust to the demands of the environment), (b) coordination (subsystems working together to facilitate goal attainment), (c) supervisory practices, (d) control system responsiveness (the ability to monitor

<sup>&</sup>lt;sup>2</sup>Since the items assessing any one construct are sometimes scattered within the questionnaire form rather than clustered in a specific part, the questionnaires provided in Appendices A and B are keyed to facilitate identification. For example, items pertaining to demographic characteristics are marked "D," while those pertaining to role stress are marked "RS."

attitudes and to provide feedback and rewards), and (e) communication processes (upward and downward).

- 8. <u>Job Satisfaction (JS) (Items 20-28, A-11/12; B-9/10</u>. All respondents were asked to indicate how satisfied they were with various job aspects (e.g., pay, security, chances for getting ahead).
- 9. Role Stress (RS) (Items 29-43, A-12/13 and B-10/11. Fifteen items were selected from the role stress scale developed by Rizzo, House, and Lirtzman (1970). Seven of these items related to role conflict; and eight, to role ambiguity.
- 10. Work Occurrences; Productivity (Items 1-4, A-13/14, B-11/12. Respondents were asked to respond to four open-ended questions on work occurrences/productivity. The two items of interest in this study asked respondents to list specific work occurrences that made them feel positively or negatively about working.

### Procedure

Questionnaires were administered during the summer of 1977 to groups of approximately 5 to 25 workers or supervisory personnel (supervisors and managers) at the six PWC sites included in the study. Workers and supervisory personnel met separately to complete the questionnaires since (1) the two groups received different forms and (2) researchers felt that members of both groups would respond more candidly if they were not in the presence of persons from different levels. At the centers in Japan and the Philippines, questionnaires had been translated into Japanese and the Tagalog dialect respectively. Also, at all sessions held at these centers, translators were present to explain the purpose of the study, to give instructions, and to answer questions.

# Analyses

- 1. Principal components factor analyses, using varimax rotation, were performed on responses to items assessing organizational climate (OC), specific job characteristics (SJC), general job characteristics (GJC), supervisory influence (SI), managerial practices, (MP), job satisfaction (JS), and role stress (RS) to reduce variables to a reasonable number.
- 2. Responses to items/factors measuring work center effectiveness, management effectiveness, and organizational characteristics were compared to determine whether response patterns differed across PWC locations and/or hierarchical level.
- 3. Analyses were performed to determine how supervisors' perceptions of managerial practices related to workers' perceptions of organizational effectiveness (as measured by responses to items assessing worker satisfaction, esprit de corps, and work center performance.
- 4. Multiple regressions were performed to determine which factors were the best predictors of organizational effectiveness, using intrinsic satisfaction or work center performance as the criterion.
- 5. Responses provided to questions on positive and negative work occurrences were analyzed to identify those that most contributed to positive or negative attitudes toward work.

#### RESULTS

# Perceptions of Work Center Effectiveness

Table 3, which presents the percentages of PWC employees who responded positively ("very good" or "good") to the items measuring work center effectiveness, shows that (I) the majority of respondents, at all centers and at all levels, rated their PWC positively, and (2) supervisory personnel were generally more positive than were workers. At all centers, significantly more supervisors than workers responded positively to items measuring work center performance, productivity, and adaptability; at the three continental U.S. centers only, significantly more supervisors responded positively to the items on customer satisfaction. At the three overseas centers, more workers than supervisors responded positively to the items on customer satisfaction, and at Yokosuka only, more workers responded positively to the items on responsiveness. These differences, however, were not significant.

Although responses of workers and supervisors differed across centers, employees at PWC Great Lakes were consistently more positive than were those at PWC San Francisco. A posteriori tests showed that responses of employees of the two centers differed significantly (p < .05) on all five effectiveness measures.

# Perceptions of Management Effectiveness

Management effectiveness was evaluated using responses to five questionnaire items: one relating to organizational climate (OC), two to managerial practices (MP), and two to specific job characteristics (SJC). The percentages of PWC employees who responded negatively to these items are also presented in Table 3. The items themselves are described below.

- 1. Respondents were asked to indicate, on a 5-point scale ranging from "To a great extent" to "Not at all," how well they felt managers and workers agree on supervisory practices (OC item 9, A-11, B-9). As shown, except for workers at San Francisco and Great Lakes, less than a third of the respondents felt that the two groups do not agree on supervisory practices (i.e., they responded "To a small extent" or "Not at all").
- 2. Respondents were asked to indicate, on a 5-point scale ranging from "Almost always" to "Never," the degree to which those in authority make prompt decisions or recommendations when problems arise (MP item 12, A-19, B-17). As shown, except for the workers at San Francisco and Great Lakes, less than 17 percent felt that managers fail to make decisions/recommendations promptly (i.e., they responded "Rarely" or "Never").
- 3. Respondents were asked to indicate, on a 5-point scale ranging from "Strongly Agree" to "Strongly Disagree," how much they agreed that their managers and supervisors set up interrelated jobs and work activities so that work flows smoothly (MP item 8, A-19, B-17). As shown, responses to this item differed considerably across PWCs. For example, 59.6 percent of workers and supervisors combined at San Francisco appeared to have difficulties with coordinating workflow (i.e., they responded "Disagree" or "Strongly disagree"), compared to 7.7 percent of those at Yokosuka. Workers were generally more critical of work flow than were supervisors, except for those at Subic Bay and Pearl Harbor, where this pattern was reversed.
- 4. Respondents were asked to indicate, on a 5-point scale ranging from "A great deal" to "None," how much time they felt workers spend waiting for material (SJC item

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Table 3
Responses of PWC Employees to Items Measuring Work Center and Management Effectiveness.\_

	San	San Francisco	Ş	Great Lakes	Z	Norfolk	Pea	Pearl Harbor	<b>X</b>	Yokosuka	<b>ઝ</b>	Subic Bay
Item	Workers	Supervisors and Managers	Workers	Supervisors and Managers	Workers	Supervisors and Managers	Workers	Supervisors and Managers	Workers	Supervisors and Managers	Workers	Supervisors and Managers
		Per	centages !	Percentages Responding Positively to Items Measuring Work Center Effectiveness	tively to I	tems Measuring	g Work Ce	nter Effectives	sess			
Performance	62.4	83.9	83.4	98.0	74.6	0.45	73.2	77.0	6.03	84.7	62.4	77.3
Productivity	58.3	68.3	9.92	0.88	69.2	87.2	4.89	76.0	72.9	79.2	6.99	76.1
Responsiveness	52.3	65.0	73.9	\$2.0	61.1	87.2	68.1	81.7	83.3	79.0	71.6	75.6
Adaptability	48.7	69.5	75.3	92.0	65.3	89.0	60.2	77.9	80.8	8.18	9.79	71.0
Customer satisfaction (Items 17-21, A-16, B-14)	53.3	57.6	77.1	82.0	7.43	85.1	70.5	9.69	84.9	78.2	73.7	6.69
		P	centages R	Percentages Responding Negatively to Items Measuring Management Effectiveness	tively to	Items Measurin	g Manage	ment Effective	ness			
Management/workdorce agreement on super- visory practice (OC) (Item 9, A-11, B-9)	38.5	3.9	<b>≭</b> .2	21.3	23.2	5.3	21.4	10.8	17.2	e0 e0	23.9	10.1
Management's prompt- ness in making decisions (AIP) (Item 12, A-19, B-17)	29.2	•	24.0	<b>*</b> •	4.91		16.4	9.3	14.0	7.4	10.5	3.5
Management's success in scheduling work (NIP) (Item 8, A-19, B-17)	<b>4</b> 1.0	18.6	33.3	16.7	23.7	11.5	18.8	20.6	5.3	2.4	<b>50</b>	6.6
Time workers spend waiting for material (SJC) (frem 29, A-7; 27, B-6)	38.6	39.6	25.9	23.3	40.2	42.7	30.8	<b>*</b>	8.0	3.3	0.04	0.64
Amount of material waste (SJC) (Item 25, A-7; 28, B-6)	45.2	6.9	35.3	17.4	36.2	31.2	27.9	32.5	7.1	8.9	30.0	35.1

- 24, A-7; 27, B-6). Except for those at Yokosuka, the percentages of workers and managers at all PWCs who responded negatively to this item (i.e., they responded "A great deal" or "Quite a bit") were similar.
- 5. Finally, respondents were asked to indicate, on a 5-point scale ranging from "A great deal" to "Not at all," how much material they see wasted at PWCs (SJC item 25, A-7; 28, B-8). Respondents from all centers, with the exception of Yokosuka, reported that a significant amount of material waste occurs (i.e., they responded "A great deal" or "Quite a bit").

# Perceptions of Organizational Character

An indication of employees' perceptions of organizational character was inferred on an a priori basis, based on responses to items designed to measure organizational climate (OC), specific job characteristics (SJC), general job characteristics (GJC), and supervisory influence (SI). Table 4, which summarizes the results of the factor analyses performed on responses to these items, shows that five factors emerged for OC; four, for SJC; five (two for workers only), for GJC; and two, for SI. When analyses of variance (ANOVAs) were performed on these factors to determine whether responses patterns differed across PWC locations and/or levels, significant effects were obtained for six of them: problems (OC), openness (OC), esprit de corps (OC), material efficiency (SJC), reward contingencies (GJC), and supervisory influence in task matters (SI). The F values for these six factors are summarized in Table 5; and their mean factor scores, in Table 6. As shown, workers generally had more negative perceptions of organizational character than did supervisors or managers. They reported significantly more ethnic and theft problems, less openness in the organization, less accurate reward contingencies, and less supervisory influence in task matters than did supervisors and/or managers. Managers reported significantly less esprit de corps than did workers and supervisors.

With respect to location differences, employees at San Francisco and Subic Bay reported more ethnic and theft problems than did those at the other PWCs. Also, employees at the overseas centers reported significantly more esprit de corps and material efficiency than did their counterparts in the U.S., as well as a significantly stronger relationship between performance and rewards.

# Relationship Between Organizational Effectiveness and Management Practices

In addition to assessing perceptions of organizational effectiveness and organizational character, it was of interest to determine how supervisors' perceptions of managerial practices (MP) related to measures of organizational effectiveness. As indicated previously, MP items were factor analyzed to reduce the variables to a reasonable number. The factors that emerged from the analysis performed on supervisors' responses to MP items, along with the items comprising them, are presented in Table 7.

In this analysis, the measures of organizational effectiveness were based on workers' responses to items designed to assess worker satisfaction (JS items 20-28, A-11/12; B-9/10), esprit de corps (OC items 10, 13, 15, A-4/5; B-4/5), and work center performance (WCE item 17, A-16, B-14). WCE items on productivity, adaptability, responsibility, and customer satisfaction were not included because they were highly corrected with the item on work center performance.

Means for each center were computed based on workers' responses to the items measuring esprit de corps, satisfaction, and performance. Next, centers with means that were significantly higher than the others were assigned to high-rated groups; and those

Table 4

Summary of Factor Analyses of Items Used to Measure Perceptions of Organizational Character

	<u>.</u>			Factor Loading		
	Factor/Items	1	11	III	IV	٧
	Organiza	tional Climat	e			
•	Problems					
	Problems between people of different ethnic backgrounds	.78	03	09	08	•
	Ethnic problems hurt center performance	.76	06	07	11	19 19
	Employee theft presents a problem	.30	.08	.07	08	.0:
	(Items 2, 3, 4, A-15 and B-13)					
•	Perceptions of Military Management					
	Military management's ability to deal with personnel	04	.77	-11	.21	.0:
	Military management's financial management skills	.01	<u>.77</u> <u>.71</u>	.07	.24	.08
	Opinion of civilians toward military  Necessity of military management for successful	.03	<u>.39</u>	.11	.13	.20
	operation	.11	<u>. 58</u>	.11	.04	.07
	Effect of military management on up-and-down communication	.14			•	-
	Opinion of military toward civilians	08	. 57 . 36	.17 .07	.09 .22	.22
	(Items 9-14, A-15/16 and B-13/14)					, .
t.	Work Force/Management Agreement					
	Agreement on the way people are viewed	.00	.13	<u>.77</u>	.15	-14
	Agreement on the way the world is viewed	.04 01	.06	<u>.70</u>	.05	-1:
	Agreement on individual value systems Agreement on problems facing Public Works Centers	04	.16 .18	. <u>.70</u> .53	.23 .24	.1:
	Agreement on supervisory practices	03	.20	<u>. 48</u>	.35	.10
	(Items 9-13, A-11 and B-9)					
٧.	<u>Openness</u>					
	Supervisors willing to hear your problems	22	.07	.16	.57 .33 .50 .49	.0
	Workers confident in management's judgment Cooperation exists between departments	.04 .02	.23 .23	.30 .16	. <u></u>	.2 .3
	Cooperative atmosphere among workers	12	.06	.12	<del>.49</del>	.30
	Rating of job security	05	.18	.03	.46	.00
	Individual judgment trusted on work matters Effectiveness of center with unexpected problems	.02 11	.09 .01	.04 .12	.43 .43	.0:
	(Items 3-7, 9, 12; A-4 and B-4)		•••	•••	:42	•••
١.	Esprit de Corps					
	Extent of esprit de corps	.03	.21	. 24	.28	<u>.5</u>
	Efficiency of Public Works Centers People goof off if not watched	.09 12	.24 .13	.18 .12	. 34 . 02	.55 .57 .50
	(Items 10, 13, 15; A-4/5 and B-4/5)		•17	.12	.02	
	Specific Jo	b Characteris	tics			
•	Material Waste					
	Damaged material contributes to waste	<u>.72</u>	09	.03	.09	N/A
	Wrong material delivered contributes to waste Theft contributes to waste	.71 -59	20 .06	01 19	.09	N/A
	Procedures for turning in material cause waste	:54	23	.18	.16 .07	N/A N/A
	Stockpiling of material occurs	.72 .71 .58 .54 .46 .44	.12	.31	. 13	N/A
	Material wasted at this Public Works Center (Items 25-30, A-7; 28-33, B-6)	.44	.33	. 38	.03	N/A
١.	Material Efficiency					
	Workers get the supplies they need	10	, 59	00	03	N/A
	Workers are successful at getting material	14	. 59 . 58	.05	.08	N/A
	The Material Department gets the material to the	11		. 02	07	p1 / a
	job site Equipment is safe	.07	<u>. 57</u> .48	03 11	07 14	N/A N/A
	Vehicles are designed to do the job	.03	.47	03	27	N/A
	Transportation is safe (Items 21-23, 32, 34-35, A-7/8; 24-26, 34-35, 38, B-6/7)	.04	.46	13	44	N/A
11.	Manpower Waste					
••	There are more workers than are needed on the job	.11	.04	40	.04	N/A
	There are times without enough work to keep busy	.09	04	.60 .36 .49	.06	N/A N/A
	Time spent in nonproductive activity	. 26	27	.49	01	N/A
	(Items 37, 38, 41, A-8; 40, 41, 44, B-7)			<del>_</del>		
١.	Vehicles					
	Frequency of vehicle breakdown	.10	15	.15	<u>.63</u>	N/A
	How much better vehicles would increase production Safety of transportation	. 26 . 04	.01 .46	06 13	<u>.46</u> 44	N/A N/A
	(Items 32-34, A-8; 35-37, B-7)	• • •	. 70	-117		19/7

Table 4 (Continued)

				Factor Loading		
	Factor/Items	1	21	[1]	IV	ν
	General 1	ob Characteris	tics			
l.	Pay and Fringe Benefits					
	Pay is fair considering others in industry Pay is fair considering others in the organization (Items 6-7, A-10 and B-8)	.68 .23	09 .03	.00 .03	N/A N/A	N/A N/A
ll.	Job Challenge					
	Job gives an opportunity for independence Job is significant and important (Items 14-15, A-6; 18-19, B-5)	.01 01	.37 .36	.00	N/A N/A	N/A N/A
III.	Reward Contingencies					
	Likelihood that one doing a bad job will be reprimanded Likelihood that one doing a good job will be	03	07	<u>.52</u>	N/A	N/A
	rewarded (Items 4-5, A-10 and B-8)	.00	.05	<u>.34</u>	N/A	N/A
íV.	Job Importance (Workers Only)					
	Job requires high level skills Job gives a feeling of accomplishment Job requires cooperation with others Job requires you to handle surprising situations Job is crucial for many others' work (Items 1, 2, 6, 9, 12, A-5/6)	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	.62 .60 .34 .34 .47	.18 .14 .04 .09 06
٧,	Time Constraints (Workers Only)					
	Frequently asked to do excessive amounts of work Job permits no free time Frequently interrupted for reasons unrelated to work (Items 2, 4, 5, A-5)	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	.18 .26 .03	.60 .33 .40
	Super	risory Influence				
ı.	Supervisory Influence in Task Matters					
	Supervisor's say in:					
	Handling problems you face How you do your work Scheduling your work What you do in an emergency Settling disagreements (Items 32-34, 40, 41, A-23, B-24)	.83 .77 .72 .66 .39	.12 .15 .13 .31	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A
n.	Supervisory Influence in Personnel Matters					
	Supervisor's say in:					
	Promoting people Firing people Hiring people Pay raises (Items 35-38, A-23, B-24)	.22 .15 .24 .10	.78 .77 .63 .30	N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A

Table 5 F-Ratios for Six Organizational Character Factors

		Grouping Variables	
Factor	Center Location (C) (df = 5,1589)	Hierarchical Level (L) (df = 2,1589)	(C x L) (df = 10,1589)
Problems (OC)	33.59**	6.98**	.70
Openness (OC)	7,63*	80.29**	1.84
Esprit de Corps (OC)	20.79**	6.20*	2.79
Material Efficiency (SJC)	33.59**	6.98**	.70
Reward Contingencies (GJC)	12.60**	19.78**	2.25*
Supervisory Influence in Task Matters (SI)	2.04	12.03**	2.84*

<sup>\*</sup>p < .01 \*\*p < .001

Table 6

Mean Factor Scores for Organizational Character
Factors in Performed ANOVA

Item	Problems (OC)	Openness (OC)	Esprit de Corps (OC)	Material Efficiency (SJC)	Reward Contingencies (GJC)	Supervisory Influence (Tasks) (SI)
		By i	lierarchica	l Level <sup>a</sup>		
Workers Supervisors Managers (Civilian and Military)	07 .08 .24	.21 27 64	- <u>.02</u> - <u>.01</u> <u>.26</u>	- <u>.05</u> - <u>.03</u> - <u>.32</u>	.08 - <u>.16</u> - <u>.17</u>	.32 46 .78
		Ву	Center Lo	cation	· · · · · · · · · · · · · · · · · · ·	
San Francisco Great Lakes Norfolk Pearl Harbor Yokosuka Subic Bay	03 .34 .13 .15 .63	.03 .10 36 09 .10	.49 .09 .17 .00 48 25	.01 .10 .11 02 15	.38 .02 .10 .13 20	.26 06 14 01 05

Note. The lower the score, the more the attribute exists.

<sup>&</sup>lt;sup>a</sup>Values not differing significantly across levels as indicated by Duncan's Multiple Range Tests are underlined.

Table 7
Summary of Factor Analysis of Managerial Practices Items

•			Factor	Loading		
Factor/Item	ı	11	111	17	٧	VI
I. Flow of Communication					<del></del>	
Suggestions made to top management receive fair						
evaluation	.69 .69 .66 .36	27	.05	.04	.08	.01
Management is interested in ideas from below	<u>.69</u>	15	03	.04	.12	04
Communication flows up and down	<u>.66</u>	19	.06	.12	.15	07
Management sets up work to flow smoothly Supervisors are rewarded for helping subordinates with	<u>.&gt;6</u>	12	04	.25	.21	14
skills	.52 .52	.02	.09	.11	.12	02
Those in authority make prompt decisions to problems Good ideas don't go up because management is not	.32	11	01	.09	.22	12
approachable	52	.46	.04	.00	02	.04
Written documents are an important part of the job You are encouraged to participate in decisions that	52 -48	10	.05	.18	.24	07
affect you (Items 1, 5-7, B-16; 8, 11-12, 16-17, B-17; 20, B-18)	.48	25	02	09	.15	.05
II. Derogation of Workers						
Information is withheld from workers	23	.60	12	09	16	.14
Workers are blamed when things go wrong Threats and punishments are used to get people to	17	. <u>60</u> .30	02	10	07	.03
work	05	.46 .41	.12	.09	01	. 10
Small matters referred to higher-ups (Items 3, 4, B-16; 75, B-25, 87, B-26)	09	<u>.11</u>	.10	.10	.13	. 07
III. Reporting System						
Necessary information is provided for reporting						
systems to operate	.14	00	<u>.74</u>	.04	.04	13
Reporting systems accurately reflect what is taking place on the job	.27	07	.63	01	.10	.03
The effect of PMS upon the amount of work	03	.15	<del>.83</del>	01	06	.us 13
Pressure is applied to avoid the use of overhead	11	.03	<del>. 49</del>	.07	09	.20
(Items 28-31, B-21)	••••			•••	***	
IV. Performance Standards						
Standards of performance are established in writing	.13	06	02	. 69	.03	.02
Performance appraisals are based on written standards	.09	03	.08	.67	.03	06
Performance standards are established for your job (Items 18-19, B-17; 73, B-25)	.13	-11	.02	.32	.30	06
V. Proper Channels Followed						
Chain of command is followed in decision-making	. 37	19	.04	.02	.63	.01
Going through the proper channels is required (Items 84, 86, B-26)	.22	02	.05	41.	.63 .58	.07
VI. Supervision Bypassed						
Workers are given orders by those other than their						
immediate supervisor  Management bypasses levels below them in assigning	08	.27	06	10	07	<u>.71</u>
work (Items 9-10, B-17)	36	.33	00	06	21	.45

with means that were significantly lower, to low-rated groups. Results are provided in Table 8, which shows that the three overseas PWCs received high ratings on esprit de corps and satisfaction; and the three PWCs in CONUS, low ratings. PWC San Francisco received low ratings on all three variables.

Table 8

Center Ratings on Organization Effectiveness Variables

Group Highly Rated	Variable									
	Esprit de Corps	Satisfaction	Performançe							
	Pearl Harbor Yokosuka Subic Bay	Pearl Harbor Yokosuka Subic Bay	Great Lakes Norfolk							
Low Rated	San Francisco Great Lakes Norfolk	San Francisco Great Lakes Norfolk	San Fransisco Subic Bay							
Moderately Rated			Pearl Harbor Yokosuka							

To determine how the various managerial practices reported by supervisors related to the workers' perceptions of organizational effectiveness, an ANOVA was performed on each of the high- or low-rated groups, using the factor scores from the MP factors (Table 7) as dependent measures. Results are presented in Table 9, which shows that supervisors at PWCs rated high on esprit de corps and satisfaction (Pearl Harbor, Yokosuka, and Subic Bay) were more likely to report that workers were being derogated, reporting systems and performance standards were accurate, and supervision was often bypassed than were those at PWCs rated low on these variables (San Francisco, Great Lakes, and Norfolk). Also, supervisors at centers rated high on performance (Great Lakes and Norfolk) were less inclined than those at low-rated centers (San Francisco and Subic Bay) to believe that workers were being derogated and that reporting systems were accurate.

These findings are of interest for two reasons. First, employees at centers in CONUS were generally less satisfied and reported less esprit de corps than did those at the overseas centers. Second, the managerial practices that were related to performance were differentially related to satisfaction and esprit de corps. This suggests that changes in managerial practice (e.g., improving the accuracy of reporting systems) could increase worker satisfaction, while having no effect on work center performance.

#### Predictors of Organizational Effectiveness

Multiple regression analyses were performed to identify those factors that are most predictive of organizational effectiveness. As indicated previously, respondents were asked to rate their work center's performance (Item 17, A-16, B-14) and to indicate how satisfied they were with various aspects of the job (Items 20-28, A-11/12, B-9/10). The factor analysis performed on responses to the satisfaction items resulted in two factors—intrinsic and extrinsic satisfaction (Table 10). In the multiple regression analyses,

Table 9 Means and F-Ratios for Managerial Practices Factors by Hign and Low Rated PWCs

MP Factors	Mean Responses	F Ratios (1,624)	
	Centers Rated High on Esprit de Corps and Satisfaction (N = 374)	Centers Rated Low on Esprit de Corps and Satisfaction (N = 352)	
Flow of Communication	19	14	.56
Derogation of Workers		.49	14.45**
Reporting System Performance Standards	04	.13	6.50*
	06	.22	19.60**
Proper Channels Followed	26	16	3.20
Supervision Bypassed	.04	.18	6.00*
<u> </u>	Centers Rated High on Performance (N = 191)	Centers Rated Low on Performance (N = 240)	
Flow of Communication	17	11	.60
Derogation of Workers	.46	.20	13.35**
Reporting System Performance Standards	.14	10	9.72
	.14	.06	1.03
Proper Channels Followed	20	28	1.86
Supervison Bypassed	.13	.24	

# Notes.

- The lower the score, the greater the attribute exists.
- PWCs with moderate ratings were excluded from the analysis.

<sup>\*</sup>p < .01 \*\*p < .001

Table 10
Summary of Factor Analyses Performed on Satisfaction Items

		Loa	ding
	Factor/Item <sup>a</sup>	Factor I	Factor II
ī.	Intrinsic Satisfaction		
	With chances to accomplish something With the opportunity to develop skills With recognition received With seeing results of your work With chances for getting ahead With respect received from co-workers	74 63 62 53 49 42	.17 .37 .30 .06 .49
II.	Extrinsic Satisfaction		
	With pay With chances for getting ahead With job security	.07 .49 .24	.54 .49 .52

<sup>&</sup>lt;sup>a</sup>Items 20-28, A-11/12 and B-9/10.

intrinsic satisfaction factor scores or the work center performance score were used as the criterion of organizational effectiveness; and the scores for factors measuring organizational climate (OC), specific job characteristics (SJC), general job characteristics (GJC), supervisory influence (SI), and rate stress (RS), as the independent variables. The items comprising the OC, SJC, GJC, and SI factors are presented in Table 4; and those comprising the RS factors, in Table 11.

Results are provided in Table 12, which shows that the sets of factors predicting intrinsic satisfaction were very similar for workers and supervisors. For both groups, the two best predictors were esprit de corps (OC) and role ambiguity (RS). Both sets of factors produced a multiple correlation of .61, accounting for 37 percent of the variance.

When work center performance was used as the criterion of organizational effectiveness, however, a different pattern of predictors emerged. For both workers and supervisors, openness (OC) was the best predictor of performance. Other factors included in both sets were perceptions of problems, manpower waste, and supervisory influence in task matters. Interestingly, however, perceptions of role ambiguity and role conflict were predictive of perceived work center performance for workers but not for supervisors; and esprit de corps, for supervisors but not for workers. The multiple cerrelations for the sets of predictors for supervisors and for workers were .54 and .57 respectively, accounting for 29 and 32 percent of the variance. In general, the predictors of center performance seem to be task-related, and the predictors of satisfaction, personal-related.

#### Perceptions of Work Occurrences

A total of 1211 employees provided 3413 responses to the open-ended item concerning positive work occurrences; and a total of 1068 employees, 1989 responses to the item

Table 11
Summary of Factor Analysis on Role Stress Items

		Factor	Loadings
	Factor/Item <sup>a</sup>	I	II
I.	Role Ambiguity		
	To what extent:		
	Do you know exactly what is expected of you? Do you know what your responsibilities are? Do you know that you have divided your time properly? Are explanations clear about what has to be done? Do you know if your work will be acceptable to your boss? Do you feel certain about how much authority you have? Do you feel certain about how you will be evaluated for a raise or promotion? Are you given enough time to do what is expected of you on your job?	.68 .62 .58 .57 .54 .52 .47	07 .01 04 13 .03 .05
II.	Role Conflict		
	To what extent:		
	Do you receive assignments without the manpower to complete them?  Do people ask you to do things on your job which get in	00	<u>.66</u>
	the way of your work?  Do you have to break the rules to get everything done on	03	.62
	your job?	10	<u>.57</u>
	Do you do things that are likely to be accepted by one person and not accepted by others?  Does it seem like you have too much work for one person	02	<u>.54</u>
	to do? Is it difficult to satisfy everybody at the same time?	.11 00	.50 .45

<sup>&</sup>lt;sup>a</sup>Items 29-43, A-12/13 and B-10/11.

Table 12

Simple and Multiple Correlations of Factors with Intrinsic Satisfaction and Work Center Performance by Level

Factor	Sim <b>ple</b> β <sup>a</sup>	r	Multiple R
Intrinsic Sat	isfaction		
Workers (N = 980)			
Esprit de corps (OC) Role ambiguity (RS) Reward contingencies (GJC) Job challenge (GJC) Perceptions of military management (OC)	.27 .10 .11 .17 .20	.40 .37 .38 .30	.40 .50 .53 .56 .58
Work force/management agreement (OC) Openness (OC)	.17	.26 .31	.61
$(r^2 \approx .37)$			
Supervisors (N = 596)  Role ambiguity (RS) Esprit de corps (OC) Perceptions of military management (OC) Job challenge (GJC) Work force/management agreement (OC) Openness (OC) (r <sup>2</sup> = .37)	.25 .20 .17 .08 .12	.50 .34 .31 .35 .21	.50 .55 .58 .59 .60
Work Center Po	erformance		<del></del>
Workers (N = 980)			<del></del>
Openness (OC) Role ambiguity (RS) Role conflict (RS) Manpower waste (SJC) Supervisory influence in task matters (SI) Problems (OC)	.21 .22 08 09 .13 11	.41 .38 26 25 .26 17	.41 .48 .52 .53 .55
$(r^2 = .32)$			
Supervisors (N = 596)  Openness (OC)  Manpower waste (SJC)  Problems (OC)  Supervisory influence in task matters (SI)  Esprit de corps (OC)  (r <sup>2</sup> = .29)	.36 10 13 .13 .14	.43 24 21 .28 .27	.43 .48 .51 .52 .54

<sup>&</sup>lt;sup>a</sup>All simple correlations are significant at p < .01.

concerning negative work occurrences. Responses to the two questions were classified separately, following the procedure outlined by Barthol and De Mille (1969). In this procedure, all responses are randomly divided among three classifiers, who independently sort them into as many categories as they think appropriate. The classifiers then (1) pool their separate category schemes to produce a joint scheme and (2) sort the cards into that category scheme. Responses that do not fit are classified as "Miscellaneous." The categorized responses were then analyzed using the GURU computer program (Riedel & Dodson, 1976, 1977), which calculates the overall percentages of responses and of respondents that occur in each category. These data, which are presented in Appendix C, were used an an index of the importance of the categories.

The derived categories for the two items, listed in order of response frequency, are presented in Table 13; and examples of responses falling under the five top-ranked categories for each item, in Table 14. As shown in Table 13, over a third of the respondents reported that feelings of accomplishment contributed to positive feelings toward their work. This category, along with three other of the five top-ranked categories-respect/recognition, work group climate, and cooperation of co-workers--reflect the importance of personal, rather than task-related, concerns.

Job planning and estimating was the category most frequently cited as contributing to negative attitudes toward work. This category, along with two others in the five top-ranked negative response categories--material problems and equipment problems--deal with task-related concerns, while the other two--irresponsibility and co-worker attitudes--reflect interpersonal relations.

Finally, Table 15 lists those response categories that were ranked among the first five positive and the first five negative work occurrences by employees at different levels and locations. As shown, employees generally agreed that a feeling of accomplishment was the most important contributor to positive work attitudes; and job planning and estimating, to negative attitudes. Their opinions varied widely across centers and levels, however, as to other contributors to such attitudes.

### DISCUSSION AND CONCLUSIONS

#### Criteria of Effectiveness

The finding that managers and supervisors generally hold more positive perceptions of work center effectiveness, management effectiveness, and organizational character than do workers may be because employees at higher levels have a greater sense of identification with the organization and feel more responsible for its success than do those at the work force level. As a result, they would be less likely to be critical of organizational functioning. Workers may be more likely to criticize, since they can attribute poor operation to their superiors (e.g., workflow is hampered by poor planning and scheduling). Also, managers and supervisors may have a wider view of organizational functioning than workers. Workers perceive the organization primarily through on-the-job experiences, while managers and supervisors get an overall view of the organization.

Employees at San Francisco, the center receiving the lowest ratings on work center and management effectiveness, reported the most problems with scheduling work and the greatest amount of material waste; while those at Great Lakes, the center receiving the highest ratings, reported the least time spent waiting on material. Employees at both of these centers reported disagreement between workers and managers on supervisory practices and felt decisions were not made promptly. These results suggest that specific job-related concerns affect perceptions of effectiveness more than non-task-related managerial practices.

Table 13

Categories Derived from Responses to Questions Concerning Work Occurrences

	Response Category	Response Frequency	Percent of Respondents (N = 1211)
	Positive Occurrences	(Item 1, A-13, B-	11)
	Feelings of accomplishment	438	36.2
2.	Respect/recognition	218	18.0
3.	Work group climate	205	16.9
	Tools/equipment/supplies	198	16.4
5.	Cooperation of co-workers	189	15.6
	Pay and fringe benefits	168	13.9
7.	Well-planned time and manpower	160	13.2
	Physical work environment	143	11.8
9.	Problem solving/job challenge	141	11.6
	Social aspects of the job	138	11.4
11.	Respect and understanding between		
	supervisors and subordinates	125	10.3
12.	Liking the job	109	9.0
13.	Independence	103	8.5
14.	Customer relations	98	8.1
	Good supervisor-subordinate relations	87	7.2
16.	Use of skills/enjoy work content	80	6.6
17.	Perceptions of competence between		
	supervisors and subordinates	71	5,9
18.	Job security	64	5,3
19.	Training/skill development	60	5.0
	Opportunity for involvement in		
	decision-making	57	4.7
21.	Safety on the job	55	4.5
	Clearly defined task specifications	47	3.9
	Negative comments	44	3.6
	Miscellaneous	42	3,5
	Interdepartmental relations	42	3,5
	Personal responsibility	38	3.1
	Personal factors	36	3.0
	Chance for advancement	34	2.8
	Respect and trust of co-workers	29	2.4
	Job hours	27	2.2
	Training others	27	2.2
	Loyalty to and identification	21	2.2
	with the organization	25	2.1
33.	Open communication between	2)	2.1
	supervisors and subordinates	24	2.0
34.	Competence of co-workers	24 24	2.0
35.	Fair supervisors	21	1.7
	Trust and confidence of supervisors	18	1.5
	Health	13	0.9
	EEO	10	0.8
	Having something to do	7	0.6
			<b>V.</b> 0
	Total	3413	

Table 13 (Continued)

	Response Category	Response Frequency	Percent of Respondents (N = 1211)								
Negative Occurrences (Item 2, A-14, B-12)  1. Job planning and estimating 236 22.1											
1.	Job planning and estimating	236	22.1								
2.	Material problems	153	14.3								
3.	Irresponsibility	151	14.1								
4.	Equipment problems	145	13.6								
5.	Co-worker attitudes	109	10.2								
6.	Favoritism	108	10.1								
7.	Lack of communication	104	9.7								
8.	Quality of work life	93	8.7								
9.	Abusive, inconsiderate supervisors	<b>8</b> 6	8. i								
	Incompetent employees	70	6.6								
11.	Transportation	56	5.2								
12.	Physical working conditions	55	5.1								
13.	Supervisors not doing their jobs	54	5.1								
	Supervisors' complaints about employees	49	4.6								
	Racism	42	3.9								
16.	Lack of cooperation	41	3.8								
17.	Red tape	40	3.7								
	Organizational problems	39	3.6								
19.	Civilian/military interface	39	3.6								
20.	Supervisors' lack of understanding										
	for employees	37	3,5								
21.	Customers	36	3,4								
	General complaints against supervisors	33	3.1								
	Miscellaneous	30	2.8								
	Training	29	2.7								
	Time-job pressure	29	2.7								
	Lack of recognition	27	2.5								
	Safety	25	2.3								
	No problem	22	2.1								
	Unfair evaluations	21	2.0								
-	Chain of command	20	1.9								
	Too much time spent for job	18	1.7								
	Salary	17	1.6								
	Rules and regulations	16	1.5								
	Inspections	15	1.4								
	Joh changes	13	1.2								
		10	0.9								
	Interdepartmental problems	8	0.7								
	Sexism Personal problems	8	0.7								
	Personal problems	6	0.6								
	Theft	5									
	Unions Hestility toward researcher	2	0.5 0.2								
41.	Hostility toward researcher	4	U. Z								
	Total	1989									

Table 14

Examples of Responses Falling Under the Five Top-Ranked Response Categories

	Response Category	Examples of Responses
		Positive Occurrences
1.	Feelings of Accomplishment	Getting something impossible done on time. Doing a job well. Seeing good results. Knowing my job. Putting accepted beneficial ideas into action. Producing. Knowing I did a good job.
2.	Respect/Recognition	Worker respect. Good word from my boss. Management notices good work I'm doing. Supervisors acknowledge my completed work and are pleased. Being thanked for doing work in a shorter time. Employee rewarded deservedly. Asked to do a "special" job.
3.	Work Group Climate	Getting along with fellow employees.  People help one another.  High morale in work.  Working in a friendly atmosphere.  Good communication among workers.  Sincere workers' attitudes.  Friendly attitude of co-workers.
4.	Tools/Equipment/ Supplies	Having all necessary tools and equipment. Fast procurement of materials. All materials are ready. Efficient tools and equipment. Complete parts and tools to use. Complete equipment and no equipment breakdown. Ready materials and transportation.
5.	Cooperation of Co-workers	Working with people in my trade area. Helping others with advice, tools, work. Group achievement of success. Cooperative co-workers. Work together as a good working team. Working together. Receiving good support from fellow workers.

# Table 14 (Continued)

	Response Category	Examples of Responses						
	Negative Occurrences							
1.	Job Planning and Estimating	Poor planning and wrong materials. Poorly written job orders and plans. Having to wait for supplies to finish a job. P&Es lack knowledge of trades and material. Lack manpower to accomplish the job on time. Last minute changes on job assignments. Being unable to complete first job before starting next.						
2.	Material Problems	Receiving wrong materials for a job. Waiting for material. Lack of material in storeroom. Wrong materials ordered for P&Es. Spend too much time hunting down material that should be stocked. Material not arriving on time. Bad or unsafe material.						
3.	Irresponsibility	Indifference others seem to take on the job. The "don't give a damn" attitude of some fellow workers. Co-worker asking me to perform a job that was assigned to him. Employees who constantly write personal letters and make phone calls on the government's time. When there are two working and two watching. People coming to work late. PWC workers blatantly goofing off.						
4.	Equipment Problems	No spares for commonly used parts and materials in shop.  Ratio between equipment and personnel is 1:6.  Bad equipment, sometimes completely inoperable.  Misuse of equipment.  Old equipment frequently breaking down.  Waste time waiting during equipment breakdowns.  Lack the right equipment and tools to do the job.						
5.	Co-worker Attitudes	Having to do work with someone who does not take pride in his work.  Feeling of some that the world owes them a living. Negative attitudes of co-workers.  To see someone cast blame unjustly on another.  Fellow workers very critical of each other.  Unconcerned and unfriendly attitudes of some co-workers People who are all for themselves.						

Table 15

Derived Categories Ranked in the First Five by Employees at Different Levels and Locations

	San Francisco		isco	Gre	at La	kes		lorfoli	Κ	Pea	rl Har	bor	Y	okosul	ka .	Subic		
Category	w	3	М	w	S	M	w	S	М	w	s	М	W	S	M	₩	S	М
				P	ositive	Work	Occu	rrenc	es									
Feelings of accomplishment	1	1	1	1	ı	1	1	ı	1	1	ī	1	4	1	1	2	2	
Work group climate	2	2	2	2	2	_	3	3	4	-	5		5	3	3	-		-
Tools/equipment/supplies						-	~-			3			1			1	3	-
Respect/recognition		4	5			5		2	3			2	-		5	3	1	
Problem solving/job challenge	5	3	3	4	4	2	-	_	5								_	
Cooperation of co-workers			4							2	4		2	-	4	5	5	
Pay and fringe benefits	3	-		3	-	-	2	5	_							-		
Social aspect of the job				5	5	_	4	4	-		2	4	-	_				•
Physical work environment										5				2				•
Customer relations	-					3	-	-	2	_	3	-				-		•
Well-planned time/man- power	4			-	3	_		_				5	-				4	
Respect and understanding between supervisors and subordinates		5	_			_	-		_	_	_		3	4	_	4	_	
Use of skills/enjoy work content						4	_								2			
Liking of job	_						5	~		4								
Opportunity for involvement in decision making					_						3							
Interdepartmental relations																		
Perceptions of competence between supervisors and subordinates							_			_				5	_			
<del></del>				N	egativ	e Wor	k Occ	urreno	es									
Job planning and estimating	2	1	1	1	1	1	4	2	3	3	1		1	1	1	3	1	
Irresponsibility		2	2	5	2	3	5	1	1		3		_	5	_			
Co-workers attitudes			3		5	4	3	5	_	5	2	4	2	3	3			
Material problems	1			2	4		ı	3	_	2	_					4	4	
Equipment	3	_		4	-		2	4	_	ı						2	3	
Lack of communication	4	4				5			4	4	-			2	2	-		
Supervisor's complaints about employees		_	4			2	_			_							5	
Abusive, inconsiderate supervisors					_				_				4			1	2	
Lack of cooperation		3	5	_														
Quality of work life									_			3	3	4	_			
incompetent employees		-					-		-				5	5	_	_		
Supervisors not doing their jobs	_				-	_			_		4	2		_			_	
Favoritism				3	-		-									5		
Organizational problems					3											_	-	
Customers				_		-			2									
Time-job pressure		-				-	_								4	_		
Racism		-							5	_		-						
Red tape											5	_						
Civilian/military interface		5										-						
Incompetent supervision	5	-			-													

Note. W = Workers, S = Supervisors, M = Managers.

On indices of organizational character, employees at San Francisco reported the largest number of ethnic problems; and those at Great Lakes, the least. This is not surprising since the San Francisco center is characterized by an ethnically heterogeneous work force, while its management personnel are primarily Caucasian. At Great Lakes, the work force and management personnel are relatively homogeneous.

Employees overseas generally evaluated their centers more positively on indices of organizational character than did those in the U.S. They reported more esprit de corps, felt there was a stronger relationship between performance and rewards, and thought materials were more readily available than did those in the U.S. These results may be partially explained by the fact that employees overseas had generally worked within their organizations longer than had their U.S. counterparts (see Table 2). Longer service may contribute to greater feelings of commitment to and identification with the organizations, which in turn may lead to more positive perceptions of organizational character and greater satisfaction. Cause-effect relationships between these variables, however, cannot be determined. Alternatively, employees overseas may have different expectations concerning their work that may influence their reported job satisfaction.

## Predictors of Organizational Effectiveness

The regression performed using intrinsic satisfaction as the criterion of organizational effectiveness showed that sets of predictors were similar for workers and supervisors. Although workers' and supervisors' job responsibilities differ markedly, role ambiguity and esprit de corps were the two best predictors of satisfaction at both levels. This suggests that well-defined job responsibilities and feelings of esprit de corps among co-workers contribute most to satisfaction for employees at all hierarchical levels.

In contrast, the regression performed to predict work center performance yielded somewhat different sets of predictors for workers and supervisory personnel. While openness of the organization was the best predictor at both levels, perceptions of role ambiguity and role conflict were related to center performance for workers only. It is not surprising that workers who feel unsure about how to do their job and receive conflicting assignments think this affects their on-the-job performance, whereas supervisors do not feel that pressures affecting them affect the performance of their work center. Pressures experienced by supervisors may be due to problems not directly related to work center performance.

### Perceptions of Work Occurrences

The categories obtained from responses to the questions on work occurrences indicate that work motivators reflect personal concerns (e.g., feelings of accomplishment, work group climate, and respect/recognition); and demotivators, task-related concerns (e.g., planning and estimating, material and equipment problems). This finding is consistent with those of organizational theorists such as Herzberg, Mausner, & Synderman (1959), who found that factors that cause people to be motivated are not necessarily the same as those that cause them to be dissatisfied.

With respect to center and level comparisons, several interesting patterns emerged. First, feelings of accomplishment was rated as the most important positive category by workers at all U.S. centers, and tools/equipment/supplies was rated as most important by workers at Yokosuka and Subic Bay. Feelings of accomplishment was also rated first by all supervisors and managers at all U.S. centers and Yokosuka, and was considered as second or third in importance by those at Subic Bay. This finding is consistent with those found by Riedel, Sheposh, and Young (1979), in an earlier report in this series. Riedel et

al. found that, although the values held by managerial personnel at U.S. centers were similar to those held by managerial personnel at Yokosuka and Subic Bay, this was not the case for workers. A similar finding was obtained from the ANOVA performed on the organizational character factor scores (Table 6). Results showed that material concerns were far more important for workers at Yokosuka and Subic Bay than they were for any other groups. This convergence of structured and semistructured data provides interpretive strength for the results concerning employee perceptions of organizational issues.

Job planning and estimating was ranked as the most negative work occurrence by supervisors and managers at all centers except for those at Norfolk, who ranked irresponsibility as the most negative. This finding makes sense, since the majority of supervisors and managers work for the Maintenance Department and are responsible for coordinating successful job accomplishment in accordance with plans and estimates drawn up by planners and estimators.

It is also noteworthy that abusive, inconsiderate supervision was listed as an important demotivator for workers and supervisors at Subic Bay and for workers at Yokosuka, but it was not included in the top five demotivators for employees in the U.S. Also, supervisors in Subic Bay listed complaints about employees as an important demotivator. This conflict between workers and supervisors is consistent with the ethnic problems reported in Subic Bay, and suggests that these problems may influence perceived incompatibility between workers and supervisors.

As might be expected, managers, unlike workers and supervisors, did not report jobrelated problems (material and equipment) as demotivating factors; rather, they cited more general issues such as communication, employee relations, and organizational problems.

### RECOMMENDATIONS

For improving managerial effectiveness:

- 1. Timely, accurate information should be provided about job accomplishment.
- 2. Supervisory training should be provided in job-related communication and in interpersonal relations. Supervisors should be able to provide clear directions and explain policies to workers. Also, since they are responsible for reporting results to management, they should be able to report efficiently. Interpersonal training is important, especially in overseas centers. Workers at both Subic Bay and Yokosuka reported absusive, inconsiderate supervision as an important demotivating factor.
- 3. Accurate reward contingencies should be established to ensure that good performance is rewarded and that poor performance is reprimanded. Since workers are generally motivated to gain their supervisor's approval, this should improve their perceptions of management's fairness, improve their performance, and reduce role ambiguity.
- 4. Since effective work planning and estimating was the most important factor demotivating employees, the following steps should be taken to improve management's role in this area:
- a. Provide training for planners and estimators to ensure that they have the knowledge and skills required to do their jobs well.

- b. Provide planners and estimators with descriptions of proposed jobs that will enable them to prepare accurate job plans and estimates.
- c. Review standards for planning (e.g., the ratio of planning to productive hours) to determine if they are appropriate. Planners and estimators who feel pressured to meet unreasonable standards may produce a poorly written job plan or, where standards can be exceeded, use either unnecessary time to meet the standard or excess hours to meet the standards on another job. Planning schedules should be flexible, since the scope of, for example, a rehabilitation construction job may not be initially apparent.

For improving organizational character:

- 1. Managers and supervisors should be encouraged to be receptive to workers' concerns. Workers need an avenue for expressing their complaints and suggestions, and they need to feel that their comments are taken seriously. Supervisors should be open to workers' questions, as well as to their time and labor-saving ideas.
- 2. Workers' racial and ethnic concerns should be discussed during supervisory training. These concerns, if ignored, may impair center effectiveness.

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# APPENDIX A

# **WORKER QUESTIONNAIRE (FORM A)**

D	Demographics
oc	Organizational Climate
SJC	Specific Job Characteristics
POS	Perceptions of Supervisors
SI	Supervisory Influence
RS	Role Stress
GJC	General Job Characteristics
GJC(W)	General Job Characteristics (Workers Only)
MP	Managerial Practices
JS	Job Satisfaction
CV	Cultural Values
JV	Job Values
WCF	Work Center Effectiveness

## NAVY PUBLIC WORKS CENTER ATTITUDE INVENTORY

### **FORM A**

The purpose of this survey is to obtain information on the attitudes and opinions of Public Works Center employees regarding their work. It is anticipated that the results derived from your responses will be used to improve the quality of working life and productivity in the Navy Public Works Centers.

For this survey to be of value it is necessary that you be as frank and thoughtful as possible in responding to the items in this questionnaire.

Thank you for your cooperation.



### **PRIVACY ACT STATEMENT**

Information concerning your opinions is requested under authority of 57 USC 301 as reflected in OPNAV Notice 5450 of 17 April 1975. This information will be used by NAVPERSRANDCEN to recommend methods of enhancing PWC effectiveness. The information provided will be combined with that provided by other individuals. Individual responses will not be made available to anyone. You are not required to provide this information; your participation is voluntary.

### Developed by:

The Navy Personnel Research and Development Center San Diego, California 92152

# Please WRITE your answer in the space provided.

D	1.	Wha	at is your job title (that which is listed on	you	r position description)?				
D	2.	Wha	at work center are you assigned to?						
			at is the code number?						
D	3.	Hov	v long have you worked in the PWC syste	m?_					
D	4.	Hov	v long have you worked at this Center?						
D	5.	Age							
D	6.	Are	you an American citizen?If no,	speci	fy				
D	7.	Hov sup	How many dependents do you have? (Others who depend on your income for financial support)?						
D	8. Have you ever served in the U. S. Armed Forces?								
		If y	es, which branch?						
		Hov	v long did you serve?						
	CIR	CLE	the letter next to your answer.						
D	9.	Sex							
		A. B.	Male Female						
D	10.	The the	following is a list of ethnic backgrounds one that comes closest to describing your	for p	eople who work at PWCs. Please CIRCLE nic background.				
		A. B. C. D. E. F.	Anglo-Saxon Black or Afro-American Mexican Native American Indian Filipino Samoan	G. H. I. J. K.	Hawaiian Mediterranean				
D	11.	Wha	t is your education level? (CIRCLE the I	nighe	st grade completed)				
		A. B. C. D. E. F. G.	Some elementary school (grades 1 to 7) Completed elementary school (8 grades) Some high school (9 to 11 years) Graduated from high school or General Some college or technical training beyor Graduated from college or university (8. Some graduate school	Educ	gh school (1 to 3 years)				
D	12.	How emp	many more years do you plan to work b loyment? (CIRCLE your answer)	efore	e leaving or retiring from U.S. Government				
		A. B. C.	Less than five years 6-10 11-15	D. E.	16-20 21 years or more				

The following group of items are general questions about working at this PWC. Please CIRCLE the letter in front of the best answer to each item.

oc 1.	regulations interfere with how Ope		To what extent do workers have confidence in management's judgment?
	well you do your job?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
GJC 2.	require full use of your skills		In this Center about the only source of information on important matters is the grapevine (rumor).
	and abilities?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent		<ul><li>A. Strongly agree</li><li>B. Agree</li><li>C. Not sure</li><li>D. Disagree</li><li>E. Strongly disagree</li></ul>
OC 3.	E. Not at all  To what extent is your individual Ope judgment trusted on work matters?	nness	To what extent is your immediate supervisor willing to listen to your problems?
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
OC 4. Openness	To what extent does cooperation exist between departments at this Es		Do people who work here "goof off" if they are not watched?
	exist between departments at this Center?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent	prit de orps	
	exist between departments at this Est Center?  A. To a very great extent B. To a great extent C. To some extent	prit de orps	they are not watched?  A. Almost no one "goofs off"  B. A few "goof off"  C. About half "goof off"  D. A lot "goof off"
Openness	exist between departments at this Center?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all To what extent does a cooperative atmosphere exist among people you work with?  A. To a very great extent B. To a great extent C. To some extent	prit de orps OC 11.	they are not watched?  A. Almost no one "goofs off" B. A few "goof off" C. About half "goof off" D. A lot "goof off" E. Almost everyone "goofs off" To what extent do you have to "toe the line" at this Center?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all
Openness OC 5.	exist between departments at this Center?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  To what extent does a cooperative atmosphere exist among people you work with?  A. To a very great extent B. To a great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  Ope	prit de	they are not watched?  A. Almost no one "goofs off" B. A few "goof off" C. About half "goof off" D. A lot "goof off" E. Almost everyone "goofs off" To what extent do you have to "toe the line" at this Center?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent

Esprit de Corps	To what extent is there an esprit de corps (workgroup pride) among the employees at this PWC?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  Which of the following is most important in getting promoted?  A. Seniority B. Competence or ability C. Personal relationships D. The department you're in E. Work output	OC 15.	How would you describe this PWC?  A: Very efficient B. Efficient C. Moderately efficient D. Not very efficient E. Totally inefficient This PWC is: A. Very up-to-date B. Up-to-date C. Moderately up-to-date D. Old fashioned E. Very old fashioned
	following group of questions deal with ont of the best answer to each item.	n specific par	ts of your job. Please CIRCLE the letter
GJC(w) 1. Job Performance	pared to handle surprising or	GJC(w) 5. Time onstraints	<ul> <li>This job permits no free time.</li> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your job</li> </ul>
	<ul><li>D. A little descriptive of your job</li><li>E. Not at all descriptive of your job</li></ul>	100	Doing this job gives me a feeling of accomplishment.
GJC(w) 2. Time Constraints	You are frequently interrupted for nonwork-related reasons.  A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive	Perform- ance	<ul> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your job</li> </ul>
GJC(w) 3.	D. A little descriptive of your job  E. Not at all descriptive of your job	GJC(w) 7.	working conditions.
GJC(w) 4. Time Constraints	Your job allows you to determine your own work pace.  A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive D. A little descriptive of your job E. Not at all descriptive of your job You are frequently asked to do excessive amounts of work. A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive D. A little descriptive of your job E. Not at all descriptive of your job E. Not at all descriptive of your job		A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive D. A little descriptive of your job E. Not at all descriptive of your job The job requires me to use a number of complex or high-level skills. A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive D. A little descriptive of your job E. Not at all descriptive of your job

GC ( (w)	. The job requires a lot of coopera- tive work with other people.	GJC 15. Job	The job itself is significant and important in the broader scheme of thing
ν,	<ul> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your j</li> </ul>	Challenge	<ul> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your job</li> </ul>
GJC 1( (w)	<ul> <li>The job can be done adequately by a person working alone — without talking or checking with other</li> </ul>	16.	this job?
	people.  A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive D. A little descriptive of your job E. Not at all descriptive of your job		
11	The supervisors on this job hardly ever give me any "feedback" about		degree of personal responsibility for the work you do on this job?  A. To a very great extent
	A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive		<ul><li>B. To a great extent</li><li>C. To some extent</li><li>D. To a small extent</li><li>E. Not at all</li></ul>
	D. A little descriptive of your job E. Not at all descriptive of your j	ob 10.	To what extent do you personally care how well the job gets done.
GJC 12 (w)	<ul><li>people can be affected by how well the work gets done.</li><li>A. Very descriptive of your job</li></ul>		<ul><li>A. To a very great extent</li><li>B. To a great extent</li><li>C. To some extent</li><li>D. To a small extent</li></ul>
	<ul> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your job</li> </ul>		E. Not at all  To what extent do differences in language hinder getting the job done?
GJC 13 (w)			<ul><li>A. To a very great extent</li><li>B. To a great extent</li><li>C. To some extent</li><li>D. To a small extent</li></ul>
	<ul> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your job</li> </ul>	(w)	E. Not at all  To what extent are you hindered from doing a good job by poor equipment or lack of equipment?
GJC 14 Job Challenge			<ul><li>A. To a very great extent</li><li>B. To a great extent</li><li>C. To some extent</li><li>D. To a small extent</li></ul>
-	<ul> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your job</li> </ul>		E. Not at all

SJC 21. Material	How safe is the equipment which supplied to you?  A. Very safe	is SJC 27. Material Waste	To what extent does damaged material delivered contribut to material waste in this PWC?
SJC 22.	<ul><li>B. Quite safe</li><li>C. Moderately safe</li><li>D. Unsafe</li><li>E. Very unsafe</li><li>F. Not sure</li></ul>		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Not sure</li> </ul>
Material	supplies you need to do the job.	SJC 28.	
	<ul><li>A. Strongly agree</li><li>B. Agree</li><li>C. Not sure</li><li>D. Disagree</li><li>E. Strongly disagree</li></ul>	Material Waste	material delivered contribute to material waste in this PWC?  A. To a very great extent  B. To a great extent  C. To some extent
SJC 23. Material	To what extent do people in the Material Department get the proposition of the job site?	er	D. To a small extent E. Not at all F. Not sure
	A. To a very great extent  B. To a great extent	SJC 29. Material	To what extent does theft contribute to material waste in this PWC?
	C. To some extent D. To a small extent E. Not at all F. Not sure	Waste	<ul><li>A. To a very great extent</li><li>B. To a great extent</li><li>C. To some extent</li><li>D. To a small extent</li></ul>
SJC 24.	the job waiting for material to	20	E. Not at all F. Not sure
	arrive?  A. A great deal	SJC 30.	To what extent does stockpiling of material (goldpiling) occur in this PWC?
	B. Quite a bit C. Some D. Little E. None F. Not sure	Waste	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
SJC 25. Material	How much material do you see being wasted at PWC?	SJC 31.	F. Not sure  How successful are you in getting
Waste	A. A great deal B. Quite a bit	Material	material you need in a squeeze or emergency?
	<ul><li>C. Some</li><li>D. Little</li><li>E. None</li><li>F. Not sure</li></ul>		<ul><li>A. Very successful</li><li>B. Quite successful</li><li>C. Somewhat successful</li><li>D. Not very successful</li></ul>
SJC 26. Material	To what extent does difficulty in turning materials back in contribut	•	E. Not at all successful F. Not sure
Waste	to material waste in this PWC?	SJC 32. Material	Rate the transportation you use on
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Not sure</li> </ul>	rætti 181	its safety.  A. Very safe B. Reasonably safe C. Not sure D. Slightly unsafe E. Very unsafe

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SJC 33. Vehicles	How frequently do you experience vehicle breakdown?	SJC	39.	How frequently do you find that there is more work scheduled than can be
SJC 34.	<ul> <li>A. Very frequently</li> <li>B. Frequently</li> <li>C. Occasionally</li> <li>D. Seldom</li> <li>E. Almost never</li> <li>F. Not sure</li> </ul> How much would better vehicles	·		A. Very frequently B. Frequently C. Occasionally D. Seldom E. Almost never F. Not sure
Vehicles	increase PWC productivity?	SJC	40.	- · · · · · · · · · · · · · · · · · · ·
	<ul> <li>A. A great deal</li> <li>B. Quite a bit</li> <li>C. Some</li> <li>D. Little</li> <li>E. There would be no increase</li> <li>F. Not sure</li> </ul>			constant from day to day.  A. Strongly agree B. Agree C. Not sure D. Disagree E. Strongly disagree
SJC 35. Vehicles		SJC npower Waste	41.	In general, how much time do you see being spent in nonproductive activity in the PWC?
SJC <b>36</b> .	B. Agree C. Not sure D. Disagree E. Strongly disagree In general, when PWC employees use PWC vehicles they are treated with			<ul> <li>A. A great deal</li> <li>B. Quite a bit</li> <li>C. Some</li> <li>D. Little</li> <li>E. Very little</li> <li>F. Not sure</li> </ul>
	care. A. Strongly agree B. Agree		42.	In general, which area do you see as causing the most problems for work getting done in your work center?
	C. Not sure D. Disagree E. Strongly disagree			<ul><li>A. Material</li><li>B. Equipment</li><li>C. Transportation</li><li>D. Do not know</li></ul>
SJC 37. Manpower Waste	How frequently are there times when there isn't enough work to do?  A. Very frequently  B. Frequently	SJC	43.	How much more do you think most people in your work center could produce if they wanted to?
	C. Occasionally D. Seidom E. Almost never F. Not sure			<ul> <li>A. A great deal more</li> <li>B. Quite a bit more</li> <li>C. Moderately more</li> <li>D. A little more</li> </ul>
SJC 38. Manpower Waste	How frequently are there more workers than needed to accomplish the work scheduled?		44.	E. People are producing as much as possible  If you think that there is time wasted at
	A. Very frequently B. Frequently C. Occasionally D. Seldom E. Almost never F. Not sure			this PWC, list the major reasons you think cause this waste.

# The following questions are about your supervisor. Please CIRCLE the letter in front of the best answer to each question.

- To what extent does your supervisor encourage you to participate in important decisions?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 2. To what extent does your supervisor stand up for you or support you?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 3. To what extent does your supervisor see to it that you know what has to be done?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 4. To what extent does your supervisor help you solve work-related problems?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 5. To what extent does your supervisor demand that you do high quality work?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 6. To what extent does your supervisor do a good job of judging your performance?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all

- 7. To what extent is your supervisor competent?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 8. To what extent is your supervisor biased on the basis of race?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 9. To what extent does your supervisor show favoritism?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
- 10. How well does your supervisor know the technical parts of his or her job?
  - A. Knows them very well
  - B. Knows them guite well
  - C. Knows them somewhat
  - D. Doesn't know much
  - E. Knows nothing
- 11. How well does your supervisor know the administrative parts of his or her job?
  - A. Knows them very well
  - B. Knows them quite well
  - C. Knows them somewhat
  - D. Doesn't know much
  - E. Knows nothing
- 12. To what extent does your supervisor help you develop your skills?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all

13.		what extent does your superviso ise good work?  To a very great extent  To a great extent  To some extent	r	14.	To what extent does your supervisor keep poor performers from getting rewarded?  A. To a very great extent B. To a great extent
	D. E.	To a small extent Not at all			C. To some extent D. To a small extent E. Not at all
		wing group of questions deal wit ease CIRCLE the letter in front			I feelings you have about your day-to-day wer to each item.
1.	com	My job is much more importantian my other interests.  My job is somewhat more importantial impor			How likely is it that a person who does a poor job will be reprimanded?  A. Extremely likely B. Likely C. Somewhat likely D. Unlikely
	C. D.	tant than my other interests.  My job is somewhat less important than my other interests.  My job is much less important than my other interests.	GJC Pay & Fringe Benefit		E. Extremely unlikely  My pay is fair considering what other people in this organization are paid.  A. Strongly agree  B. Agree
2.		had the chance, I would take a erent job within this organization Strongly agree Agree	i. GJC		<ul><li>C. Not sure</li><li>D. Disagree</li><li>E. Strongly disagree</li></ul>
	C. D. E.	Not sure Disagree Strongly disagree	Pay & Fringe Benefit	7. .s	My pay is fair considering what people in similar jobs in private industry are making.  A. Strongly agree
3.		ould like to look for a new job ne next year. Definitely			B. Agree C. Not sure D. Disagree
	B. C. D. E.	I might Not sure I doubt it Definitely not	GJC	8.	E. Strongly disagree The fringe benefits for working at a PWC are better than one would get in private industry.
GJC 4. Reward Conten- gencies		likely is it that a person who a good job will be rewarded?  Extremely likely Likely Somewhat likely			A. Strongly agree B. Agree C. Not sure D. Disagree E. Strongly disagree

C. Somewhat likely
D. Unlikely
E. Extremely unlikely

			To a very great extent (A)	g	o a reat xtent (B)	To some extent (C)	To a small extent (D)	Not at all (E)
	and	what extent do management the local workforce agree on following issues:	(CIRC	LE	one lett	er on each lir	ne for your	answer)
ОС	9.	Supervisory practices	Α		В	С	D	E
Work-	10.	Problems facing this PWC	Α		В	С	D	E
force/ Manage- <	11.	Individual value systems	Α		В	С	D	E
ment	, 12.	The way the world is viewed	Α		В	С	D	E
Agree-	13.	The way people are viewed	Α		В	С	D	E
ment		m the following list, please WRITE in the LEAST IMPORTANT items in ter  Most Important						TANT and
	14.			Α.	Respe	ct from cowo	orkers	
				В.	•	g of accompl	_	
	16			C.	Pay			
JV		Least Important		D.	•	es for getting	ahead	
	17.	<u> </u>		E.	Job se			
	18			F.	Oppor	tunity to dev	elop your	skills
	19.		<del>-</del>	G.	Recog	nition		
				H.	Seeing	the results o	f your wo	rk
				I.	Having	g a job you de	on't take h	ome
JS Intrins	20. ic		J\$ c <b>trinsi</b> c	22.	of pay	atisfied are ye you get?	ou with th	e amount
		people you work with?  A. Very satisfied B. Satisfied C. Neither satisfied nor dissatisfied D. Dissatisfied E. Very dissatisfied		23	B. S C. N D. C E. V	Very satisfied atisfied leither satisfied Dissatisfied Very dissatisfied are ye	ed	
JS Intrins	21. ic	chances you have to accomplish something worthwhile?	itrinsic	25.	A. VB. S	es for getting ery satisfied atisfied	ahead in t	his PWC?
		<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. Dissatisfied</li> </ul>		24	D. D E. V	leither satisfic dissatisfied ery dissatisfic	ed	
			trinsic	24.	of job  A. V B. Si C. N D. D	atisfied are you security you ery satisfied atisfied either satisfied issatisfied ery dissatisfied	have? ed nor diss	

JS 25. Intrinsic	How satisfied are you with the RS 31. opportunity to develop your skills Conflict and abilities?	To what extent do you do things that are likely to be accepted by one person and not accepted by others?
	<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. Dissatisfied</li> <li>E. Very dissatisfied</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
JS 26. Intrinsic	How satisfied are you with RS 32. recognition for doing the job? Ambiguity	To what extent do you know if your work will be acceptable to your boss?
	<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. Dissatisfied</li> <li>E. Very dissatisfied</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
JS 27. Instinsic	How satisfied are you with seeing RS 33. the results from your work? Conflict	To what extent is it difficult to satisfy everybody at the same time?
	<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. Dissatisfied</li> <li>E. Very dissatisfied</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
<sup>JS</sup> 28.	How satisfied are you with having a job you don't take home?  RS 34.  Conflict	To what extent do you have to break rules to get everything done on your job?
	<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. Dissatisfied</li> <li>E. Very dissatisfied</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
RS 29. Conflict	F. I do take work home RS 35.  To what extent do you work under Conflict conflicting policies and guidelines?	To what extent do people ask you to do things on your job which get in the way of your work?
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
RS 30. Conflict	To what extent do you receive RS 36. assignments without the manpower Ambiguity to complete them?	To what extent do you feel certain about how much authority you have?
	A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>

RS 37. Ambiguity	To what extent do you know what RS 41. your responsibilities are? Ambiguity	To what extent are explanations clear about what has to be done?
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
RS 38. Ambiguity	To what extent do you feel certain RS 42. about how you will be evaluated for Ambiguity a raise or promotion?	To what extent are you given enough time to do what is expected of you on your job?
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
RS 39. Ambiguity	To what extent do you know exactly RS 43. what is expected of you? Conflict	To what extent does it seem like you have too much work for one person to do
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
RS 40. Ambiguity	To what extent do you know that 44. you have divided your time properly?	To what extent are the performance standards on your job too high?
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
	n of the next four questions is followed by five answ ne spaces provided for each question.	ver spaces. Please WRITE your answers
1.	What are some of the specific things which occur a working?	t work that make you feel good about
	A	
	В	
	C	
	D	
	E	<del></del>

Α	gry?
В.	
C.	
٠.	
D.	
E.	
life	you had your way and could do anything, what things would you do to make your work better?
В.	
_	
C.	
D.	
E.	<del></del>
pro	you had your way and could do anything, what things would you do to improve the oductivity of this PWC?
pro	oductivity of this PWC?
pro A.	oductivity of this PWC?
A. B.	oductivity of this PWC?

# Please CIRCLE the letter in front of the best answer for each item.

1. Overall, what effect do unions

OC

/C operation?	••	interest" category abused?
ntive		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Do not know</li> </ul>
	7.	. To what extent does work on "command interest" jobs interfere with everyday work accomplishments?
extent extent I extent		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Do not know</li> </ul>
ems between OC rent ethnic back-	8.	on the effectiveness of this PWC?
great extent . extent extent		<ul> <li>A. Very positive</li> <li>B. Positive</li> <li>C. No effect either way</li> <li>D. Negative</li> <li>E. Very negative</li> <li>F. Do not know</li> </ul>
rent ethnic back- Perception vork center's of Milit	ons ary	What effect does military management have on vertical communications both y up and down?
great extent extent extent	••	<ul> <li>A. Communications are improved greatly</li> <li>B. Communications are improved to some extent</li> <li>C. There is no effect on communications</li> <li>D. Communications are hampered</li> </ul>
		slightly E. Communications are hampered greatly
crease productivity fect productivity crease productivity crease productivity Management	lons tary ent	F. Do not know In general, the opinion of military toward civilians is:  A. Very high B. High C. Neutral D. Low
	rent ethnic back- r work center?  great extent extent extent codo problems between OC rent ethnic back- our work center's of Ifilitian Management great extent exte	ative  at does employee problem at your  great extent extent extent I exten

6. To what extent is the "command

OC 11. In general, the opinion of civilians toward the military is:  A. Very high B. High C. Neutral D. Low E. Very low		· · ·	ос	15.	In general, this PWC !				r
		B. High C. Neutral			B. Ofter	etimes Y			
OC 12. Overall, rate military management in terms of their ability to deal with personnel matters.  Management A. Very good B. Good C. Fair D. Poor E. Very poor		ОС	16.	In general, among em		is distrib	uted fai	rly	
			4-	A. Almo B. Ofter C. Some D. Rarel E. Neve	ost always n etimes y	•			
		F. No opinion	WCE	17.	in general, terms of h				
OC Percepti of Milit	ary	Overall, rate the military management in terms of their financial management skills.			A. Very B. Good C. Fair	•			
Manageme	nt	<ul><li>A. Very good</li><li>B. Good</li><li>C. Fair</li><li>D. Poor</li><li>E. Very poor</li><li>F. No opinion</li></ul>			D. Poor E. Very	poor			
OC 14. To what extent do you see military Perceptions management as being necessary for									
Manageme	nt	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>							
					Very Cood (A)	Good (B)	Fair (C)	Poor (D)	Very Poor (E)
		your work center in terms of how well es in the following areas:			(	CIRCLE o			l
	18.	Productivity—amount and quality of wo accomplished for money and time spent.		•	Α	В	C	D D	Ε
WCE	19.	Responsiveness—ability of PWC to start and complete work quickly.			Α	В	С	D	Ε
	20.	Adaptability—ability to meet changing conditions and demands.			Α	В	С	D	E
	21.	Customer Satisfaction—extent to which customers are satisfied with PWC performance.			Α	В	С	D	E

The following group of items deal with your feelings about life in general. Please CIRCLE the letter in front of the best answer for each item.

- 1. Obedience and respect for authority.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 2. Working hard to improve the prestige and status of one's group.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 3. Getting recognition for one's achievements.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 4. Prestige. To become well-known to obtain recognition, awards or high social status.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 5. Wealth. To earn a great deal of money.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- Security. To achieve a secure and stable position in work and financial situation.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important

- 7. <u>Self-realization</u>. To get the most from one's personal development.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 8. <u>Duty.</u> To dedicate oneself totally to ideals and principles.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 9. <u>Pleasure.</u> To enjoy life, to be happy and content, to have the good things in life.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important

From the following list, please write in the space provided the four MOST IMPORTANT and four LEAST IMPORTANT things for a person to be.

CV

iou	r LEAST IMPORTANT things for a person  Most Important	1 (U D9.	
11. 12. 13. 14 15 16	Least Important	B. Of C.	mbitious pen-minded apable priving elpful neerful ean purageous pnest dependent lf-disciplined telligent pving pedient esponsible
Plea	se CIRCLE the letter in front of the best	answer to ea	ch question.
2.	Are you encouraged to participate in decisions that affect you?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  Some people are given special privileges.  A. To a very great extent B. To a great extent C. To some extent C. To some extent D. To a small extent E. Not at all  When things go wrong it is the	up no A. B. C. D. E. 6. Ho A. B.	Agree Not sure Disagree Strongly disagree w frequently are suggestions made top management Very frequently Frequently Occasionally Seldom
J.	workers who are usually blamed.  A. Strongly agree B. Agree C. Not sure D. Disagree E. Strongly disagree	<b>rec</b> A. B. C.	ggestions made to top management eive fair evaluation.  Almost always Often Sometimes
4.	Information is withheld from workers, even though it is readily available and could help.	D. E.	Rarely Never
	<ul><li>A. Almost always</li><li>B. Often</li><li>C. Sometimes</li><li>D. Rarely</li><li>E. Never</li></ul>		

- 8. Management and supervisors set up interrelated jobs and work activities so that the work flows smoothly.
  - A. Strongly agree
  - B. Agree
  - C. Not sure
  - D. Disagree
  - E. Strongly disagree
- 9. Workers are given direct orders by someone other than immediate supervisors.
  - A. Almost always
  - B. Often
  - C. Sometimes
  - D. Rarely
  - E. Never
- 10. Management bypasses levels below them in assigning work.
  - A. Almost always
  - B. Often
  - C. Sometimes
  - D. Rarely
  - E. Never
- 11. Top management is interested in ideas and suggestions from people at different levels in the organization.
  - A. Almost always
  - B. Often
  - C. Sometimes
  - D. Rarely
  - E. Never
- 12. When problems are encountered, those in authority make prompt decisions or recommendations.
  - A. Almost always
  - B. Often
  - C. Sometimes
  - D. Rarely
  - E. Never

- 13. In general, how would you rate the customer's understanding of how the PWC operates?
  - A. Very good
  - B. Good
  - C. Fair
  - D. Poor
  - E. Very poor
  - F. Do not know
- 14. How often do job changes requested by customers cause unnecessary hardship on the efficiency of PWC?
  - A. Almost always
  - B. Often
  - C. Sometimes
  - D. Rarely
  - E. Never

		To a very great extent (A)	To a great extent (B)	To some extent (C)	To a small extent (D)	Not at all (E)	Don't Know (F)	
change	nat extent could job es initiated by the mer be avoided if:	(CIRCL	E one lette	er on each lir	ne for your	answer.)		
t	Customers provided a petter description of the work.	Α	В	С	D	E	F	
C	Customers didn't change their minds co often.	Α	В	С	D	E	F	
t	Management would each customers about he PWC operation.	Α	В	С	D	E	F	
c b	There was better communication between customers and planning.	Α	В	С	D	E	F	
		•••	04					

- 19. To what extent is the quality of work performed by contractors better than that of PWC?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
  - F. No opinion
- 20. PWC ends up having to redo much of a contractor's job.
  - A. Almost always
  - B. Often
  - C. Sometimes
  - D. Rarely
  - E. Never
  - F. Do not know

- 21. To what extent are contractors evaluated on the same standards of performance as PWCs?
  - A. To a very great extent
  - B. To a great extent
  - C. To some extent
  - D. To a small extent
  - E. Not at all
  - F. Do not know

		Great deal (A)	Good deal (B)	Somewhat (C)	Not at all (D)	Not involved in my work (E)
To what extent are the following codes (departments) helpful to you in getting your work done?		(CIR	CLE the le	etter on each lir	ne for your	answer.)
1.	110-Activity Civil Engineer Office	Α	В	С	D	Ε
2.	130-Management Office	A	В	С	D	Ε
3.	140-Civilian Personnel Office	Α	В	С	D	E
4.	150-Comptroller Office	A	В	С	D	Ε
<b>5</b> .	160-Housing Office	Α	В	С	D	E
6.	200-Engineering Department	Α	В	С	D	E
7.	300-Maintenance Control Department	Α	В	С	D	E
8.	500-Maintenance Department	Α	В	С	D	E
9.	600-Utilities Department	Α	В	С	D	E
10.	700-Transportation Department	Α	В	С	D	E
11.	800-Material Department	Α	В	С	D	E
12.	If you have difficulty working w	ith another	work cent	ter, name it and	list the rea	isons.

13.	How	familiar	are v	vou	with	PMS?
-----	-----	----------	-------	-----	------	------

- A. Very familiar
- B. Familiar
- C. Somewhat familiar
- D. Not very familiar
- E. Never heard of it

# 14. The actual time charge to a job reflects the actual hours worked on the job.

- A. Almost always
- B. Often
- C. Sometimes
- D. Rarely
- E. Almost never

# 15. How often do P&Es plan and estimate jobs within their own trade?

- A. Very frequently
- B. Frequently
- C. Not sure
- D. Seldom
- E. Almost never

# 16. To what extent do P&Es know about the latest developments in their field?

- A. To a very great extent
- B. To a great extent
- C. To some extent
- D. To a small extent
- E. Not at all
- F. Do not know

17	In general, P&Es are trait to do the work required					tio of P&E t by NAVI		production tic?
	<ul><li>A. Strongly agree</li><li>B. Agree</li><li>C. Not sure</li><li>D. Disagree</li><li>E. Strongly disagree</li></ul>			E	A. Ye 3. No C. No	-		
		To a very great extent (A)	To a great extent (B)	exte	some ent C)	To a small extent (D)	Not at all (E)	Don't know (F)
char wha	te often there are nges in the job. To It extent is this a It of:	(CI	RCLE one	e lette	r on ead	ch line for	your answ	er.)
19.	A customer changing his mind	Α	В		С	D	Ε	F
20.	Poor planning and estimating	Α	В		С	D	E	F
21.	Poor job description from ACE	Α	В		С	D	E	F
22.	A fact of life due to the nature of rehabil- itative construction work	Α	В		С	D	E	F
23.	Poor quality of work	Α	В		С	D	Ε	F
24.	Where do you think the should be developed?  A. In Planning and Es B. In the Maintenance C. Not sure	timating		<b>s</b> 9	i <b>tes but</b> jet to as A. Str	Es do all that are too on a many as to congly agreen	verworked hey should	and can't
25.	How often should a P&I job site and see what ne done?				D. Dis	t sure sagree ongly disag	gree	
-	A. Very frequently B. Frequently C. Not sure D. Seldom E. Almost never	a de la trada de la compansión de la compa		h E	nelpful i A. To B. To C. To	t extent are in getting t a very great a great exte some exte a small ex	he work de at extent ent nt	
26.	How often do P&Es visi	t the job site:	•		-	t at all	COTT	
	<ul><li>A. Very frequently</li><li>B. Frequently</li><li>C. Not sure</li><li>D. Seldom</li><li>E. Almost never</li></ul>					not know		

29.	To what extent are the job
	schedules that are set up,
	meet the work required?

- A. To a very great extent
- B. To a great extent
- C. To some extent
- D. To a small extent
- E. Not at all
- F. Not sure

# 30. Should the schedulers be located in the shops or centrally located?

- A. In the shops
- B. Centrally located
- C. No opinion

- 31. When people from the different departments work together to complete a job, the work activities are well planned.
  - A. Strongly agree
  - B. Agree
  - C. Not sure
  - D. Disagree
  - E. Strongly disagree

				A great deal (A)	Quite a lot (B)	thing (C)	Little (D)	Nothing (E)
			w much <u>does</u> your supervisor e to say in making decisions ut:	(CIRCL	E one lett	er on each	line for yo	our answer.)
	_	32.	How you do your work	Α	В	С	D	E
	Task	<mark>.</mark> 33.	Scheduling your work activities	Α	В	C	D	E
		34.	How to handle problems you face in your work	Α	В	C	D	E
		<b>35</b> .	Hiring of people	Α	В	С	D	E
SI		36.	Pay raises	Α	В	С	D	E
-	Person	<b>≺</b> 37.	Firing people	Α	В	С	D	E
	nel	38.	Promoting people	Α	В	С	D	E
		39.	When people take time off	Α	В	С	D	E
	Tásk	40.	What you should do when something unexpected happens	A	В	С	D	E
		41.	Settling disagreements	Α	В	С	D	E

			A great extent (A)	Quite a lot (B)	Some (C)	Little (D)	Nothing (E)
		much say <u>should</u> your supervisor ally have in making decisions about:	(CIRCLE	E one let	ter on each	line for yo	our answer.)
	42.	How you do your work	Α	В	С	D	E
	43.	Scheduling your work activities	Α	В	С	D	Ε
	44.	How to handle problems you face in your work	Α	В	С	D	E
	45.	Hiring people	Α	В	С	D	Ε
SI	46.	Pay raises	Α	В	С	D	Ε
	47.	Firing people	Α	В	С	D	E
	48.	Promoting people	Α	В	С	D	E
	49.	When people take time off	Α	В	С	D	E
	50.	What you should do when something unexpected happens	Α	В	С	D	E
_	51.	Settling disagreements	Α	В	С	D	E
POS 52. How often does your immediate supervisor check to see how you are doing your job?		5		hat extent gs measure	•	mance you do your	
		<ul><li>A. Very often</li><li>B. Often</li><li>C. Occasionally</li><li>D. Seldom</li><li>E. Almost never</li></ul>		A. B. C. D. E.	To a very of To a great To some ex To a small Not at all	extent xtent	t
POS Supervis Competen		How much does your supervisor know about your on-the-job performance?	5	and p	is PWC, to punishment le to do be	s used as a	nt are threats way to get
		<ul> <li>A. Knows a lot</li> <li>B. Knows quite a bit</li> <li>C. Knows something</li> <li>D. Knows little</li> <li>E. Knows very little</li> </ul>		B. C.	To a very g To a great of To some ex To a small Not at all	extent ktent	t
	54.	To what extent are performance standards established for your job?  A. To a very great extent	5	in ma			s participate ions related
		B. To a great extent C. To some extent D. To a small extent E. Not at all		A. B. C. D.	To a very g To a great o To some ex To a small Not at all	extent (tent	t

		A very great deal of influence (A)	Quite a lot of influence (B)	Some influence (C)	Little influence (D)	Very little influence (E)	Not sure (F)
do t grou actu wha	v much influence the following ups or persons ually have on thappens in Center?	(C	IRCLE one le	tter on each l	line for your	answer.)	
<b>58</b> .	Navy managers	Α	В	C	ח	Ε	F
59.	Civilian managers	A	В	С	D	E	F
60.	Supervisors	Α	В	С	D	E	F
61.	The workers	A	В	С	D	E	F

# THANK YOU FOR YOUR COOPERATION

# **APPENDIX B**

# SUPERVISORY PERSONNEL QUESTIONNAIRE (FORM B)

D	Demographics
OC	Organizational Climate
SJC	Specific Job Characteristics
POS	Perceptions of Supervisors
SI	Supervisory Influence
RS	Role Stress
GJC	General Job Characteristics
GJC(W)	General Job Characteristics (Workers Only)
MP	Managerial Practices
JS	Job Satisfaction
CV	Cultural Values
JV	Job Values
WCE	Work Center Effectiveness

## **NAVY PUBLIC WORKS CENTER ATTITUDE INVENTORY**

### **FORM B**

The purpose of this survey is to obtain information on the attitudes and opinions of Public Works Center employees regarding their work. It is anticipated that the results derived from your responses will be used to improve the quality of working life and productivity in the Navy Public Works Centers.

For this survey to be of value it is necessary that you be as frank and thoughtful as possible in responding to the items in this questionnaire.

Thank you for your cooperation.



## **PRIVACY ACT STATEMENT**

Information concerning your opinions is requested under authority of 57 USC 301 as reflected in OPNAV Notice 5450 of 17 April 1975. This information will be used by NAVPERSRANDCEN to recommend methods of enhancing PWC effectiveness. The information provided will be combined with that provided by other individuals. Individual responses will not be made available to anyone. You are not required to provide this information; your participation is voluntary.

### Developed by:

The Navy Personnel Research and Development Center San Diego, California 92152

	T I U	15 <del>6</del> 11	UTILE Aont susmer in rise shace broat	ideu.		
D	1.	Are	you military or civilian?			
D	2.	What is your job title (that which is listed on your position description)?				
D	3.		What work center are you assigned to?			
		What is the code number?				
D			How long have you worked in the PWC system?			
D		How long have you worked at this Center?				
D		Age				
D		Are you an American citizen?If no, specify				
D	8.	How many dependents do you have? (Others who depend on your income for financial support)?				
D	9.	Hav	Have you ever served in the U. S. Armed Forces?			
		If y	If yes, which branch?			
		Ho	w long did you serve?		· · · · · · · · · · · · · · · · · · ·	
	CIR	CLE	the letter next to your answer.			
D	10.	Sex				
		A. B.	<del></del> -			
D	11.	The following is a list of ethnic backgrounds for people who work at PWCs. Please CIRCL the one that comes closest to describing your ethnic background.				
			Anglo-Saxon	G.		
		В.	Black or Afro-American	Н.	• •	
		C. D.	Mexican Native American Indian	l. J.		
		Ē.	Filipino	K.		
		F.	Samoan			
D	12.	Wha	at is your education level? (CIRCLE	the highe	st grade completed)	
		<ul> <li>A. Some elementary school (grades 1 to 7)</li> <li>B. Completed elementary school (8 grades)</li> <li>C. Some high school (9 to 11 years)</li> <li>D. Graduated from high school or General Educational Development (GED)</li> </ul>				
		E. F. G.	F. Graduated from college or university (B. A., B. S., or other bachelor's degree) G. Some graduate school			
_		Н.	Graduate or professional degree (ple		<del>-</del> · · <del>- ·</del>	
D	13.	How many more years do you plan to work before leaving or retiring from U. S. government employment? (CIRCLE your answer)				
		Α.	Less than five years	D.	16-20	
		B. C.	6-10 11-15	E.	21 years or more	

# The following group of items are general questions about working at this PWC. Please CIRCLE the letter in front of the best answer to each item.

oc 1.	To what extent do rules and regula- OC 7. tions interfere with how well you Openness	To what extent do workers have confidence in management's judgment?	
	do your job?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>	
GJC 2.	quire full use of your skills and	In this Center about the only source of information on important matters is the grapevine (rumor).	
OC 3.	abilities?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all OC 9.	<ul> <li>A. Strongly agree</li> <li>B. Agree</li> <li>C. Not sure</li> <li>D. Disagree</li> <li>E. Strongly disagree</li> <li>To what extent is your immediate supervisor willing to listen to your problems?</li> </ul>	
OC 3. Openness	To what extent is your individual Openness judgment trusted on work matters?	visor willing to listen to your problems?  A. To a very great extent	
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> </ul>	B. To a great extent C. To some extent D. To a small extent E. Not at all	
OC 4	E. Not at all OC 10.	Do people who work here "goof off" i	
OC 4. Openness	To what extent does cooperation Esprit exist between departments at this de	they are not watched?	
openness	and both con departments at time	A. Almost no one "goofs off"	
opeimess	Center? Corps  A. To a very great extent B. To a great extent C. To some extent D. To a small extent  OC 11.	<ul> <li>B. A few "goof off"</li> <li>C. About half "goof off"</li> <li>D. A lot "goof off"</li> <li>E. Almost everyone "goofs off"</li> <li>To what extent do you have to "toe the</li> </ul>	
oc 5.	Center?  Corps  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  To what extent does a cooperative	<ul> <li>B. A few "goof off"</li> <li>C. About half "goof off"</li> <li>D. A lot "goof off"</li> <li>E. Almost everyone "goofs off"</li> <li>To what extent do you have to "toe the line" at this Center?</li> <li>A. To a very great extent</li> </ul>	
	Center?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  To what extent does a cooperative atmosphere exists among people you work with?  A. To a very great extent	<ul> <li>B. A few "goof off"</li> <li>C. About half "goof off"</li> <li>D. A lot "goof off"</li> <li>E. Almost everyone "goofs off"</li> <li>To what extent do you have to "toe the line" at this Center?</li> </ul>	
oc 5.	Center?  Corps  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  To what extent does a cooperative atmosphere exists among people you work with?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent Openness	<ul> <li>B. A few "goof off"</li> <li>C. About half "goof off"</li> <li>D. A lot "goof off"</li> <li>E. Almost everyone "goofs off"</li> <li>To what extent do you have to "toe the line" at this Center?</li> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> </ul>	
oc 5.	Center?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  To what extent does a cooperative atmosphere exists among people you work with?  A. To a very great extent B. To a great extent C. To some extent C. To some extent OC 12.	B. A few "goof off" C. About half "goof off" D. A lot "goof off" E. Almost everyone "goofs off" To what extent do you have to "toe the line" at this Center? A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all How do you rate your job security in	

OC Esprit de Corps	13.	de corps (workgroup pride) among Job the employees at this PWC? Challenge A. To a very great extent B. To a great extent C. To some extent D. To a small extent	Job	The job itself is significant and important in the broader scheme of things.  A. Very descriptive of your job B. Descriptive of your job C. Somewhat descriptive D. A little descriptive of your job E. Not at all descriptive of your job To what extent are you satisfied with this
oc	14.	Which of the following is most important in getting promoted?  A. Seniority B. Competence or ability C. Personal relationships D. The department you're in		job?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all
OC Esprit de Corps	15.	How would you describe this PWC?  A. Very efficient B. Efficient C. Moderately efficient D. Not very efficient	1.	To what extent do you feel a very high degree of personal responsibility for the work you do on this job?  A. To a very great extent B. To a great extent C. To some extent
ос	16.	E. Totally inefficient  This PWC is:  A. Very up-to-date  B. Up-to-date	2.	<ul><li>D. To a small extent</li><li>E. Not at all</li><li>To what extent do you personally care how well the job gets done.</li></ul>
GJC	17.	C. Moderately up-to-date D. Old fashioned E. Very old fashioned The job denies me any chance to use my personal initiative or judg-		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
	10	<ul> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhat descriptive</li> <li>D. A little descriptive</li> <li>E. Not at all descriptive of your job</li> </ul>	3.	To what extent do differences in language hinder getting the job done?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all
GJC Job Challeng	18. se	freedom in how I do the work. Material	4.	How safe is the equipment which is supplied to PWC employees?
		<ul> <li>A. Very descriptive of your job</li> <li>B. Descriptive of your job</li> <li>C. Somewhate descriptive</li> <li>D. A little descriptive of your job</li> <li>E. Not at all descriptive of your job</li> </ul>		<ul> <li>A. Very safe</li> <li>B. Quite safe</li> <li>C. Moderately safe</li> <li>D. Unsafe</li> <li>E. Very unsafe</li> <li>F. Not sure</li> </ul>

SJC 25. Material	In general workers get the material and supplies they need to do the job.	SJC 30. Material Waste	To what extent does damaged material delivered contribute to material waste in this PWC?
	<ul><li>A. Strongly agree</li><li>B. Agree</li><li>C. Not sure</li><li>D. Disagree</li><li>E. Strongly disagree</li></ul>		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
SJC 26. Material	To what extent do people in the Material Department get the proper material to the job site?	SJC <b>31</b> . Material Waste	F. Not sure  To what extent does having the wrong material delivered contribute to material
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Not sure</li> </ul>		waste in this PWC?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all
SJC <b>27</b> .	How much time do you think worker spend on the job waiting for material to arrive?	SJC <b>32</b> . Material	F. Not sure  To what extent does theft contribute to material waste in this PWC?
	<ul> <li>A. A great deal</li> <li>B. Quite a bit</li> <li>C. Some</li> <li>D. Little</li> <li>E. None</li> <li>F. Not sure</li> </ul>	Waste	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Not sure</li> </ul>
SJC 28. Material	How much material do you think is being wasted at PWC?	SJC 33. Material	To what extent does stockpiling of material (goldpiling) occur in this PWC?
Waste	<ul><li>A. A great deal</li><li>B. Quite a bit</li><li>C. Some</li><li>D. Little</li><li>E. None</li><li>F. Not sure</li></ul>	Waste	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Not sure</li> </ul>
SJC <b>29</b> . Material Waste	To what extent do the procedures for turning materials back in contribute to material waste in this PWC?	SJC <b>34</b> . Material	How successful are workers in getting the material they need in a squeeze or emergency?
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Not sure</li> </ul>		<ul> <li>A. Very successful</li> <li>B. Quite successful</li> <li>C. Somewhat successful</li> <li>D. Not very successful</li> <li>E. Not at all successful</li> <li>F. Not sure</li> </ul>

SJC 35. Material Vehicles		SJC 4 Manpower Waste	. How frequently are there more workers than needed to accomplish the work scheduled?
SJC <b>36</b> .	<ul> <li>A. Very safe</li> <li>B. Reasonably safe</li> <li>C. Not sure</li> <li>D. Slightly unsafe</li> <li>E. Very unsafe</li> <li>How frequently do workers experi-</li> </ul>		A. Very frequently B. Frequently C. Occasionally D. Seldom E. Almost never F. Not sure
Vehicles	A. Very frequently B. Frequently C. Occasionally	SJC 42	P. Not sure Not sure In the sure It is more work scheduled than can be accomplished as scheduled?
676 67	D. Seldom E. Almost never F. Not sure		A. Very frequently B. Frequently C. Occasionally D. Seldom
SJC 37. Vehicles	How much would better vehicles increase PWC productivity?		E. Almost never F. Not sure
	A. A great deal B. Quite a bit C. Some	SJC 43	Our work center's workload is fairly constant from day to day.
	<ul><li>D. Little</li><li>E. There would be no increase</li><li>F. Not sure</li></ul>		<ul><li>A. Strongly agree</li><li>B. Agree</li><li>C. Not sure</li></ul>
SJC <b>38.</b> Material	The vehicles provided are designed and/or equipped to do the job.		<ul><li>D. Disagree</li><li>E. Strongly disagree</li></ul>
	C. Not sure	SJC 44 anpower Waste	being spent in nonproductive activity in the PWC?
sjc <b>39</b> .	D. Disagree E. Strongly disagree In general, when PWC employees use PWC vehicles they are treated with care.		<ul> <li>A. A great deal</li> <li>B. Quite a bit</li> <li>C. Some</li> <li>D. Little</li> <li>E. Very little</li> <li>F. Not sure</li> </ul>
	A. Strongly agree B. Agree C. Not sure D. Disagree	45	In general, which area do you see as causing the most problems for work getting done in your work center?
SJC 40. Manpower Waste	E. Strongly disagree  How frequently are there times when there isn't enough work to keep the workforce busy?		<ul><li>A. Material</li><li>B. Equipment</li><li>C. Transportation</li><li>D. Do not know</li></ul>
	<ul><li>A. Very frequently</li><li>B. Frequently</li><li>C. Occasionally</li></ul>	SJC 46	<ul> <li>How much more do you think most people in your work center could produce if they wanted to?</li> </ul>
	D. Seldom E. Almost never F. Not sure		<ul> <li>A. A great deal more</li> <li>B. Quite a bit more</li> <li>C. Moderately more</li> <li>D. A little more</li> <li>E. People are producing as much as possible</li> </ul>

		at the	ou think that there is time wasted his PWC, list the major reasons think cause this waste.	sho warranat	Saai	
	wor	k. Pl	sase CIRCLE the letter in front of	the best ans	wer	lings you have about your day-to-day to each item.
	1.	com	vimportant is your job to you pared with other interests in rife?	•	peo	pay is fair considering what other ple in this organization are paid.
		A. B.	My job is <u>much more</u> important than my other interests. My job is <u>somewhat more</u> impor-		A. B. C. D.	Strongly agree Agree Not sure Disagree
		C.	tant than my other interests.  My job is somewhat less important than my other interest:			Strongly disagree  pay is fair considering what people in ilar jobs in private industry are makin
		D.	My job is much less important than my other interests.	Fringe	А. В.	Strongly agree Agree
	2.	diffe	nad the chance, I would take a erent job within this organization.		C. D.	Not sure . Disagree
		A. B. C. D. E.	Strongly agree Agree Not sure Disagree Strongly disagree	GJC 8.	are	Strongly disagree fringe benefits for working at a PWC better than one would get in private ustry.
	3.	l wo	uld like to look for a new job		A. B. C.	Strongly agree Agree Not sure
		A. B. C. D. E.	Definitely I might Not sure I doubt it Definitely not		D. E.	Disagree Strongly disagree
GJC Reward	<b>4</b> .	does	likely is it that a person who a good job will be rewarded?			
Continger	ncie	<sup>S</sup> A. B. C. D. E.	Extremely likely Likely Somewhat likely onlikely Extremely unlikely			
GJC Reward			likely is it that a person who a poor job will be reprimanded?			

ContingenciesA, Extremely likely

Likely
Somewhat likely

Unlikely Extremely unlikely

B. C. D. E.

			To a very great extent (A)	To a great extent (B)	To some extent (C)	To a small extent (D)	Not at all (E)		
	and	what extent do management the local workforce agree on following issues:	(CIRCL	E one let	tter on each lin	e for your	answer)		
. oc	9.	Supervisory practices	Α	В	С	D	E		
Work-	10.	Problems facing this PWC	Α	В		D	Ε		
force/ Manage-	11.	Individual value systems	Α	В	С	D	E		
ment	12.	The way the world is viewed	Α	В	С	D	E		
Agree-	13.	The way people are viewed	Α	В	С	D	E		
ment	From the following list, please WRITE in the spaces provided the three MOST IMPORTANT and three LEAST IMPORTANT items in terms of their importance to you on your job.  Most Important								
JV ´	15 16 17 18	Least Important		B. C. D. E. F.	Respect from Feeling of acc Pay Chances for go Job security Opportunity (Recognition Seeing the res Having a job y	complishments of develop	ent ad your skills ur work		
JS Intrinsi	20.	How satisfied are you with the respect you receive from the pyou work with?  A. Very satisfied B. Satisified C. Neither satisfied nor diss D. Dissatisfied	e J people Extr	S 23.	How satisfied for getting ahe A. Very satisfied B. Satisfied	are you wead in this isified satisfied neighborhood	ith your chances		
JS Intrinsi	c	E. Very dissatisfied  How satisfieid are you with the chances you have to accomplie something worthwhile?  A. Very satisfied B. Satisfied C. Neither satisfied nor dissed D. Dissatisified E. Very dissatisfied How satisfied are you with the	sh atisfied J Intr	insic.	A. Very satisfied C. Neither s D. Dissatisfie E. Very diss	y you have satisfied no ed satisfied are you w ur skills ar	or dissatisfied  with the opportunity		
Extrinsi		<ul><li>amount of pay you get?</li><li>A. Very satisfied</li><li>B. Satisfied</li><li>C. Neither satisfied nor diss</li><li>D. Dissatisified</li></ul>			B. Satisfied	atisfied no	or dissatisfied		

Very dissatisfied

JS 26. Intrinsic	How satisfied are you with recognition for doing the job?  Ambiguity  32.	To what extent do you know if your work will be acceptable to your boss?
	<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. D' satisfied</li> <li>E. Very dissatisfied</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
JS 27. Intrinsic	How satisfied are you with seeing $$\rm RS$$ 33. the results from your work? $$\rm Conflict$$	To what extent is it difficult to satisfy everybody at the same time?
	<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. Dissatisfied</li> <li>E. Very dissatisfied</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
JS <b>28</b> .	How satisfied are you with having RS 34. a job you don't take home? Conflict	To what extent do you have to break rules to get everything done on your job?
	<ul> <li>A. Very satisfied</li> <li>B. Satisfied</li> <li>C. Neither satisfied nor dissatisfied</li> <li>D. Dissatisfied</li> <li>E. Very dissatisfied</li> <li>F. I do take work home</li> <li>RS 35.</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>To what extent do people ask you to do</li> </ul>
RS 29. Conflict	To what extent do you work under Conflict conflicting policies and guidelines?	things on your job which get in the way of your work?
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
RS 30. Conflict	To what extent do you receive assignments without the manpower to complete them?  36.  Ambiguity	how much authority you have?
	<ul><li>A. To a very great extent</li><li>B. To a great extent</li><li>C. To some extent</li><li>D. To a small extent</li></ul>	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
RS 31.	To what extent do you do things Ambiguity	To what extent do you know what your responsibilities are?
Conflict	that are likely to be accepted by one person and not accepted by others?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>

Ambiguity		about how you will be evaluated for Ambiguity time to do what is expected of you on a raise or promotion? your job?
		A. To a very great extent B. To a great extent B. To a great extent C. To some extent C. To some extent D. To a small extent D. To a small extent E. Not at all
RS Ambiguity	39.	To what extent do you know exactly what is expected of you?  RS 43. To what extent does it seem like you actly what is expected of you?  Conflict have too much work for one person to do?
		A. To a very great extent B. To a great extent B. To a great extent C. To some extent C. To some extent D. To a small extent D. To a small extent E. Not at all
RS Ambiguity	40.	To what extent do you know that 44. To what extent are the performance you have divided your time properly? standards on your job too high?
		A. To a very great extent B. To a great extent B. To a great extent C. To some extent C. To some extent D. To a small extent D. To a small extent E. Not at all
RS Ambiguity	41.	To what extent are explanations clear about what has to be done?
		A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all
		n of the next four questions is followed by five answer spaces. Please WRITE your answers in spaces provided for each question.
	1.	What are some of the specific things which occur at work that make you feel good about working?
		A
		В.
		c
		D
		E

38. To what extent do you feel certain RS 42. To what extent are you given enough

RS

R	
-	
C.	
D.	
E.	
if v	ou had your way and could do anything, what things would you do to make your work
life	better?
A.	
В.	
C.	
D.	
	<del></del>
E	
Ŀ.	
۲.	
_,	ou had your way and could do anything, what things would you do to improve the
If y	ou had <u>your</u> way and could do anything, what things would you do to improve the ductivity of this PWC?
If y	ou had <u>your</u> way and could do anything, what things would you do to improve the ductivity of this PWC?
If y	ductivity of this PWC?
If y pro A.	ductivity of this PWC?
If y pro A.	ductivity of this PWC?
If y pro A. B.	ductivity of this PWC?
If y pro A. B.	ductivity of this PWC?
If y pro A. B.	ductivity of this PWC?
If ypro A. B.	ductivity of this PWC?

### Please CIRCLE the letter in front of the best answer for each item.

e 6.	To what extent is the "command interest" category abused?		
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Do not know</li> </ul>		
7. IC?	To what extent does work on "command interest" jobs interfere with everyday work accomplishments?		
	<ul><li>A. To a very great extent</li><li>B. To a great extent</li><li>C. To some extent</li><li>D. To a small extent</li></ul>		
!	E. Not at all F. Do not know		
OC 8.	What effect does military turnover have on the effectiveness of this PWC?		
	<ul> <li>A. Very positive</li> <li>B. Positive</li> <li>C. No effect either way</li> <li>D. Negative</li> <li>E. Very negative</li> </ul>		
unds OC 9. ce? Percep-	F. Do not know  What effect does military management have on vertical communications both up		
tions of Military Management	<ul> <li>and down?</li> <li>A. Communications are improved greatly</li> <li>B. Communications are improved to some extent</li> <li>C. There is no effect on communications</li> </ul>		
and	D. Communications are hampered slightly  E. Communications are hampered		
OC 10. Perceptions of Military Management	yA. Very high		
	7. VC?  OC 8.  OC 8.  OC 9. Ince? Perceptions of Military Management  OC 10. Perceptions of Military		

OC 11.	In general, the opinion of civilian toward the military is:	s OC Percept:	14.	To what ex				
Perceptions of Military	•	of Mili		management as being necessary for the successful operation of this PWC?				
Management  OC 12.	<ul> <li>A. Very high</li> <li>B. High</li> <li>C. Neutral</li> <li>D. Low</li> <li>E. Very low</li> <li>Overall, rate military management</li> </ul>	Managem		A. To a v B. To a g C. To sor	ery great e reat exten me extent mall exten	extent t	•	
Perceptions of Military	in terms of their ability to deal with personnel matters.	ОС	15.	In general, PWC like to			rk for this	
Management	<ul><li>A. Very good</li><li>B. Good</li><li>C. Fair</li><li>D. Poor</li><li>E. Very poor</li><li>F. No opinion</li></ul>			<ul><li>B. Often</li><li>C. Somet</li><li>D. Rarely</li><li>E. Never</li></ul>	,			
	Overall, rate the military manager		16.	In general, overtime is distributed fairly among employees.				
Perceptions of Military Management	in terms of their financial management skills.  A. Very good B. Good C. Fair	inancial manage- WCE		<ul><li>A. Almost always</li><li>B. Often</li><li>C. Sometimes</li><li>D. Rarely</li><li>E. Never</li></ul>				
	D. Poor E. Very poor F. No opinion		17.	<ol><li>In general, rate your work center in terms of how well it does its job.</li></ol>				
	r. No opinion			A. Very g B. Good C. Fair D. Poor E. Very g				
			Very Goo (A)		Fair (C)	Poor (D)	Very Poor (E)	
	e your work center in terms of how ses in the following areas:	v well	(Circ	cle one letter	on each li	ne for you	r answer)	
· 18.	Productivity – amount and quality accomplished for money and time			_ в	С	Ď	E	
19. WCE \	Responsiveness – ability of PWC and complete work quickly.	to start	Α	В	С	D	E	
	Adaptability — ability to meet choonditions and demands.	anging	Α	В	С	D	E	
21.	Customer Satisfaction — extent to customers are satisfied with PWC mance.		Α	В	С	D	Ε	

## The following group of items deal with your feelings about life in general. Please CIRCLE the letter in front of the best answer for each item.

- 1. Obedience and respect for authority.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 2. Working hard to improve the prestige and status of one's group.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 3. Getting recognition for one's achievements.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 4. <u>Prestige.</u> To become well-known to obtain recognition, awards or high social status.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 5. Wealth. To earn a great deal of money.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 6. Security. To achieve a secure and stable position in work and financial situation.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important

- 7. <u>Self-realization</u>. To get the most from one's personal development.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 8. <u>Duty.</u> To dedicate oneself totally to ideals and principles.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important
- 9. <u>Pleasure.</u> To enjoy life, to be happy and content, to have the good things in life.
  - A. Very important
  - B. Important
  - C. Somewhat important
  - D. Slightly important
  - E. Not at all important

# From the following list, please WRITE in the space provided the four MOST IMPORTANT and four LEAST IMPORTANT things for a person to be.

		Most Important				
CV	11 12 13 14 15 16	Least Important		— — — — — — — — — — — — — — — — — — —	A. 3	Ambitious Open-minded Capable Forgiving Helpful Cheerful Clean Courageous Honest Independent Self-disciplined Intelligent Loving Obedient Responsible Polite
	Plea	se CIRCLE the letter in front of the	e best an	swer	to	each question.
MP Flow of Communi- cations		Are you encouraged to participate in decisions that affect you?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all  Some people are given special privileges.  A. To a very great extent B. To a great extent C. To some extent C. To some extent D. To a small extent E. Not at all	Flow o Commun cation  M Flow o Commun cation	f i- s		Good ideas don't get communicated upward because top management is not very approachable.  A. Strongly agree B. Agree C. Not sure D. Disagree E. Strongly disagree How frequently are suggestions made to top management?  A. Very frequently B. Frequently C. Occasionally D. Seldom
MP Derogati of Worke	ons rs 4.	When things go wrong it is the workers who are usually blamed.  A. Strongly agree B. Agree C. Not sure D. Disagree E. Strongly agree Information is withheld from woreven though it is readily available could help.	Flow o Commun cation kers	i-	7.	E. Almost never  Suggestions made to top management receive fair evaluation.  A. Almost always B. Often C. Sometimes D. Rarely E. Never
- WOLAND		<ul><li>A. Almost always</li><li>B. Often</li><li>C. Sometimes</li><li>D. Rarely</li><li>F. Never</li></ul>				

Flow of	Management and supervisors set up interrelated jobs and work activities s so that the work flows smoothly.		How often do job changes requested by customers cause unnecessary hardship on the efficiency of PWC?
	<ul><li>A. Strongly agree</li><li>B. Agree</li><li>C. Not sure</li><li>D. Disagree</li><li>E. Strongly disagree</li></ul>		<ul><li>A. Almost always</li><li>B. Often</li><li>C. Sometimes</li><li>D. Rarely</li><li>E. Never</li></ul>
MP 9 Supervision - Bypassed	Workers are given direct orders by someone other than immediate supervisors.	15.	To what extent does management demand detailed information from people at lower levels?
	<ul><li>A. Almost always</li><li>B. Often</li><li>C. Sometimes</li><li>D. Rarely</li><li>E. Never</li></ul>		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
MP 10. Supervision	Alaman Taranalan firmanant	MP 16.	Communications flow both up and down.
Bypassed	A. Almost always B. Often C. Sometimes D. Rarely E. Never	Communica- tions	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> </ul>
MP 11. Flow of Communica-	Top management is interested in ideas and suggestions from people at different levels in the organizatio		schedules, project specifications, procedures, or program plans) are used
tions	<ul><li>A. Almost always</li><li>B. Often</li><li>C. Sometimes</li><li>D. Rarely</li><li>E. Never</li></ul>	Communica- tions	as an important part of the job.  A. Strongly agree B. Agree C. Not sure D. Disagree
MP 12. Flow of Communica-	When problems are encountered those in authority make prompt decisions or recommendations.	MF 18. Perfor-	E. Strongly disagree  Performance appraisals are based on written performances standards or
tions MP 13.	customer's understanding of how th	Perfor- mance e	criteria.  A. Yes B. No  Standards of performance and control systems have been established in writing.  A. Yes B. No
	PWC operates?  A. Very good  B. Good  C. Fair  D. Poor  E. Very poor  F. Do not know	Standards	

MP 20 Flow of Communica- tions		Supervisors are rewarded for their subordinates develop to skills and abilities.  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all						
		what extent could job	To a very great extent (A)	To a great extent (B)	(C)	extent (D)	Not at all (E)	Don't know (F)
	changes initiated by the customer be avoided if:		( <u>Circle</u> one letter on each line for your answer.)					
		Customers provided a better description of the work.	Α	В	С	D	Ε	F
	23.	Customers didn't change their minds so often.	Α	В	С	D	E	F
	24.	Management would teach customers about the PWC operation.	Α	В	С	D	E	F
	25.	There was better communication between customers and planning.	Α	В	С	D	Ε	F
	26.	To what extent is the quality work performed by contract better than that of PWC?		28.	To what extent are contractors evaluate on the same standards of performance a PWCs?			
		<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. No opinion</li> </ul>			B. To a gr		t	
	27.	PWC ends up having to redo of a contractor's job.  A. Almost always B. Often C. Sometimes D. Rarely E. Never F. Don't know	much	29.	B. To a gi	ery great ereat extent ne extent nall extent all	n of new so extent t	•

30.	To what extent are PWC personnel involved in the development of systems and procedures implemented by NAVFAC?	32.	To what extent do contractors provide quicker response time to customers the PWC?  A. To a very great extent		
	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Do not know</li> </ul>		<ul> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>F. Do not know</li> </ul>		
31.	Contracting out jobs is more cost- effective than performing them in-house.				
	<ul> <li>A. Strongly agree</li> <li>B. Agree</li> <li>C. Not sure</li> <li>D. Disagree</li> <li>E. Strongly disagree</li> <li>F. Do not know</li> </ul>				
Plea	se answer the following three questions if yo		•		
1.	How productive are the meetings in terms of A. Very productive B. Somewhat productive C. Somewhat unproductive D. A total waste of time	of resol	ving problems?		
2.	Of the regular meetings you attend, list tho	se that	have value.		
<b>3</b> .	List those meetings that are not worth atter	nding.			
4.	Are you able to obtain from other work centers the information you	5.	In general, how would you characterize the relationship between the divisions		
	need in order to carry out your duties?  A. Very often B. Often C. Sometimes D. Infrequently		within your code (department)?  A. Excellent B. Very good C. Average D. Below average E. Very poor		

Ne.er

B. C. D. E.

6.	To what extent do ACEs or SCEs (staff civils) provide useful information to the P&Es concerning new	8.	To what extent is productivity in your work group affected by other departments failure to communicate?					
	work.  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all		B. 1 C. 1 D. 1	To a very great extent To a great extent To some extent To a small extent Not at all				
7.	A description of the job to be done is generally provided to the P&Es by:							
	<ul><li>A. ACEs or SCEs</li><li>B. Customers</li><li>C. Both</li></ul>							
		Great deal (A)	Good deal (B)	Somewhat (C)	Not at all (D)	Not involved in my work (E)		
code	what extent are the following es (departments) helpful to in getting your work done?		CLE the	e letter on eac	h line for	your answer.)		
9.	110 - Activity Civil Engineer Office	Α	В	С	D	E		
10.	130 - Management Office	Α	В	С	D	E		
11.	140 - Civilian Personnel Office	Α	В	С	D	E		
12.	150 - Comptroller Office	Α	В	С	D	E		
13.	160 - Housing Office	Α	В	С	D	E		
14.	200 - Engineering Department	Α	В	С	D	E		
15.	300 - Maintenance Control Department	Α	В	С	D	E		
16.	500 - Maintenance Department	Α	В	С	D	E		
17.	600 - Utilities Department	Α	В	С	D	E		
18.	700 - Transportation Department	Α	В	С	D	Е		
19.	800 - Material Department	Α	В	С	D	E		
20.	If you have difficulty working with ano	ther work	center,	name it and l	ist the rea	asons.		
•								

	21.	How much information have y received on PMS procedures?	ou/		23.	Do y A.		n <mark>k worke</mark> n ery great e		nd PMS?
		<ul><li>A. A great deal</li><li>B. Quite a bit</li><li>C. Some</li><li>D. A little</li><li>E. None</li></ul>				B. C. D. E. F.	To sor To a s Not at	reat exten me extent mall extent t all ot know		
	22.	How familiar are you with PM	S?							
		<ul><li>A. Very familiar</li><li>B. Familiar</li><li>C. Somewhat familiar</li><li>D. Not very familiar</li><li>E. Never heard of it</li></ul>								
			To a v great exten (A)	t	To a great extent (B)			To a small extent (D)	Not at all (E)	Does not apply (F)
	at th	MS has been implemented his PWC, to what extent it improved the:	(CIR	CLE t	he letter	on e	ach lin	e for your	answer.)	
	24.	Planning of work	Α		В	(		D	Ε	F
(P	<b>25</b> .	Scheduling of work	Α		В	(		D	Ε	F
PMS	26.	Coordinating various PWC functions	Α		В	(		D	E	F
	27.	Overall efficiency of work accomplishment	Α		В	(		D	E	F
MP	28.	In general, PMS has:		M						ied to avoid
Reporti System	ng	<ul> <li>A. Created more work than saved</li> <li>B. Saved work</li> <li>C. Had no effect on the among of work</li> <li>D. Don't know</li> </ul>		Syste	rting em	A. B. C. D. E.	To a v To a g To soo To a s Not at	-	extent it	
MP Reporti System	29. ng	In general, the necessary infortion is provided so the reportion systems can operate effectively.  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all F. Don't know	ng	M Repo Syst	rting	syste	what exems at the is action To a solution To	this PWC a ually takin very great o great exten me extent small exter	iccurately ig place on extent it	

32.	How often do you see employee this PWC do things on the job the seem contrary to common sense just to fulfill the requirements of	hat e,	The actual time charged to reflects the actual hours won the job.	
	a reporting system?		A. Almost always B. Often	
	<ul><li>A. Very frequently</li><li>V. Frequently</li><li>C. Occasionally</li><li>D. Seldom</li></ul>		C. Sometimes D. Rarely E. Almost never	
	E. Almost never			
34.	List the reports by name or nun		with on your job. Indicate	how usefuí
	they are by checking the approp	•		<b>2</b> 1
		Useful the way it is	Should be modified	Should be eliminated
		(A)	(B)	(C)
			<del></del>	<del></del>
-				<del></del>
-			<del></del>	<del></del>
25	How often do D9.Fo plan and			
<b>33</b> .	How often do P&Es plan and estimate jobs within their own	37.	In general, P&Es are traine work required of them.	ia to ao the
	trade?		A. Strongly agree	
	A. Very frequently		B. Agree	
	B. Frequently C. Not sure		C. Not sure D. Disagree	
	D. Seldom		E. Strongly disagree	
	E. Almost never	38.	¥ ·	ta aradii.atii.a
36.	To what extent do P&Es know		hours set by NAVFAC rea	
	the latest developments in their		A. Yes	
	field?		B. No	
	<ul> <li>A. To a very great extent</li> </ul>		C. Not sure	
	B. To a great extent			
	C. To some extent			
	D. To a small extent			
	E. Not at all			
	E 14(3)   16(1)(1)(V)			

Ouis	e often there are	To a very great extent (A)	To a great extent (B)	To some extent (C)	To a e small extent (D)	Not at all (E)	Don't know (F)
char wha	nges in the job. To t extent is this a lt of:	(CIR	CLE one I	etter on ea	ach line for yo	our answer	.)
39.	A customer changing his mind	Α	В	С	D	Ε	F
40.	Poor planning and estimating	Α	В	С	D	E	F
41.	Poor job description from ACE	Α	В	С	D	E	F
42.	A fact of life due to the nature of rehabil- itative construction work	Α	В	С	D	Ε	F
43.	Poor quality of work	Α	В	С	D	E	F
44.	Where do you think the should be developed?	job plan			good is the cleen P&Es and		
45.		E go to the		A. B. C. D. E. F.	Excellent Very good Fair Poor Very poor Do not know	,	
	job site and see what ne done?	eus to be			hat extent are		olans helpful
46.	<ul> <li>A. Very frequently</li> <li>B. Frequently</li> <li>C. Not sure</li> <li>D. Seldom</li> <li>E. Almost never</li> <li>How often do P&amp;Es visi</li> </ul>	t the job site	7	A. B. C. D.	To a very gre To a great ex To some exte To a small ex Not at all Do not know	at extent tent ent tent	
	A. Very frequently B. Frequently					e the job s	chedules that
	C. Not sure D. Seldom E. Almost never			A.	To a very gre To a great ex	at extent	
47.	The P&Es do all they ca sites but are too overwo get to as many as they s	rked and can		C. D. E.	To some externo a small ex Not at all Not sure	ent	
	<ul><li>A. Strongly agree</li><li>B. Agree</li><li>C. Not sure</li></ul>				ild the schedu s or centrally		ated in the
	D. Disagree E. Strongly disagree			В.	In the shops Centrally loca No opinion	ated	

- 52. When people from the different departments work together to complete a job, the work activities are well planned.
  - Strongly agree Agree
  - В.
  - C. Not sure

  - D. Disagree E. Strongly Strongly disagree

				A great deal (A)	Quite a lot (B)	Some- thing (C)	Little (D)	Nothing (E)
	_		v much <u>do</u> you as a supervisor e to say in making decisions ut:	(CIRCLE	one letter	on each lir	ne for you	r answer.)
		53.	How you do your work	Α	В	С	D	Ε
	Task .	54.	Scheduling your work activities	Α	В	С	D	E
		55. 	How to handle problems you face in your work	Α	В	С	D	E
		<b>56</b> .	Hiring of people	Α	В	С	D	E
<b>a r</b>	Per-	<b>57</b> .	Pay raises	Α	В	С	D	Ε
	son-	<b>58</b> .	Firing people	Α	В	С	D	E
	nel	<b>59</b> .	Promoting people	Α	В	С	D	E
		60.	When people take time off	Α	В	С	D	Ε
	Task	61.	What you should do when something unexpected happens	Α	В	С	D	E
		<b>62</b> .	Settling disagreements	Α	В	С	D	E
-		_		A great extent (A)	Quite a lot (B)	Some (C)	Little (D)	Nothing (E)
		supe	v much say <u>should</u> you as a ervisor have in making sions about:	(CIRCLE o	ne letter (	on each lin	e for your	answer,)
		63.	How you do your work	Α	В	С	D	E
		64.	Scheduling your work activities	Α	В	С	D	E
		65.	How to handle problems you face in your work	Α	B	С	D	E
	SI	66.	Hiring people	Α	В.	С	D	E
	31	67.	Pay raises	Α	В	С	D	E
		<b>68</b> .	Firing people	Α	В	С	D	Ε
		<b>69</b> .	Promoting people	(A	В	С	D	E
		70.	When people take time off	Α	В	С	D	Ε
		71.	What you should do when something unexpected happens	А	В	С	D	E
		72.	Settling disagreements	Α	В	С	D	Ε

what extent are performance dards established for your ordinate's job?		76.	in m	aking important		
To a very great extent To a great extent To some extent To a small extent Not at all			A. B. C. D. E.	To a great exten To some extent	t	
what extent do performance ags measure how well your ordinates do their job?		77.	have	complete and ac		
To a very great extent To a great extent To some extent To a small extent Not at all			B. C. D. E.	Many times Usually Sometimes Rarely		
nis PWC, to what extent are ats and punishments used as y to get people to do er work?						
To a very great extent To a great extent To some extent To a small extent Not at all						
A very great deal of influence (A)	Quite a lot of influence (B)		fluen		Very little influence (F)	Not Sure (F)
h influence lowing persons	(5)			(0)	(=/	( ,
	IRCLE one I	letter	on e	each line for your	answer.)	
/ managers A	В		С	D	E	F
ian A agers	В		С	D	E	F
ervisors A	В		С	D	Ε	F
workers A	В		С	D	E	F
chat extent are job consibilities carried out efined by the position ription?  To a very great extent To a great extent To some extent To a small extent Not at all	1	83.		hasized? To a very great e To a great extent To some extent	extent t	unications
	dards established for your ordinate's job?  To a very great extent To a great extent To some extent To a small extent Not at all what extent do performance gs measure how well your ordinates do their job?  To a very great extent To a great extent To a small extent Not at all his PWC, to what extent are at and punishments used as y to get people to do ber work?  To a very great extent To a great extent To a small extent Not at all  A very great deal of influence (A)  h influence lowing persons ave on bens in er?  I managers  A workers  A workers	dards established for your ordinate's job?  To a very great extent To a great extent To some extent To a small extent Not at all what extent do performance gs measure how well your redinates do their job?  To a very great extent To a great extent To a great extent To a small extent Not at all dis PWC, to what extent are ats and punishments used as you get people to do are work?  To a very great extent To a great extent To a small extent Not at all deal of lot of influence influence (A) (B)  In influence lowing persons ave on dens in (CIRCLE one) deal of lot of influence (A) B  A basers A B  A B  A B  A B  A B  A B  A B  A B	dards established for your ordinate's job?  To a very great extent To a great extent To a small extent Not at all what extent do performance great extent To a very great extent To a very great extent To a very great extent To a small extent Not at all his PWC, to what extent are hat and punishments used as y to get people to do har work?  To a very great extent To a great extent To a great extent To a small extent Not at all  A very great David great A very great A very great A very great A very great A B A B A B A B A B A B A B A B A B A B	dards established for your redinate's job?  To a very great extent To a great extent To some extent To a small extent Not at all  what extent do performance great extent To a very great extent To a very great extent To a great extent To a great extent To a or very great extent To a great extent To a small extent Not at all  is PWC, to what extent are atts and punishments used as y to get people to do extent To a or very great extent To a mall extent Not at all  A very great Quite a deal of lot of some influence influence influence influence influence (A)  (B)  (C)  In the have have have have have have a set on the province of the	trained setablished for your refrinate's job?  To a very great extent To a great extent To a small extent To some extent To some extent To some extent To a small extent Not at all  A trained extent To a very great extent To a wery great extent To a wery great extent To a wery great extent To a overy great extent To a small extent To a wery great extent To a small extent To a wery great extent To a wery great extent To a small extent  A very great out In this Center, people have complete and accomplete and accom	in making important decisions related to their work?  To a very great extent To a great extent To a some extent To a some extent To a some extent Not at all what extent do performance ges measure how well your gridinates do their job? To a very great extent To a small extent Not at all is pWC, to what extent are got and punishments used as y to get people to do er work?  To a very great extent To a great extent To a great extent To a small extent Not at all  A very great Quite a deal of influence influenc

MP 84. Proper	To what extent is the formal chair of command followed in decision	Proper	To what extent is going through proper channels required?
Channels Followed	making processes?  A. Almost always B. Often C. Sometimes D. Seldom E. Almost never  There are standardized procedures	_	<ul> <li>A. To a very great extent</li> <li>B. To a great extent</li> <li>C. To some extent</li> <li>D. To a small extent</li> <li>E. Not at all</li> <li>To what extent do even small matters have to be referred to someone higher up for</li> </ul>
	for training supervisory personnel.  A. Strongly agree B. Agree C. Not sure D. Disagree E. Strongly disagree	MP Derogation of Worker	a final decision?  A. To a very great extent B. To a great extent C. To some extent D. To a small extent E. Not at all

THANK YOU FOR YOUR COOPERATION

### APPENDIX C

PERCENTAGES OF PWC EMPLOYEES PROVIDING RESPONSES FALLING IN DERIVED CATEGORIES OF WORK OCCURRENCES

Table C-1

The second secon

Percentages of Workers (W), Supervisors (S), and Managers (M) Providing Responses Falling in Derived Categories of Positive Work Occurrences

		S	San Francisco			Great Lakes			Norfolk	
	Category Index and Title	N = 120	S N = 37	X = X 1 = 18	W N = 128	S N = 23	*! = Z	W N = 153	S N = 103	Z = Z
-	Miscellaneous	5.0	0.0	5.6	3.1	8.7	0.0	3.3	2.9	9.1
7	Problem-solving/Job Challenge	14.2	18.9	27.8	19.5	17.4	42.9	7.2	15.5	18.2
~	Social Aspects of Job	10.8	8.1	16.7	16.4	17.4	14.3	15.0	17.5	
•	Work Group Climate	25.0	24.3	27.8	24.2	34.8	14.3	22.9	18.4	18.2
~	Cooperation of Co-workers	14.2	13.5	27.8	10.9	8.7	21.4	11.8	14.6	0.0
9	Respect/Recognition	10.0	16.2	22.2	11.7	17.4	21.4	8. 8.	28.2	27.3
1	Liking the Job	10.8	13.5	0.0	4.6	4.3	0.0	12.4	۰. د.	0.0
•0	_	3.3	5.4	5.6	3.9	0.0	0.0	6.5	<b>6.8</b>	18.2
Φ		0.8	0.0	0.0	0.0	0.0	0.0	2.0	1.0	0.0
2										. '
	and Subordinates	2.5	0.0	0.0	8.0	0.0	7.1	1.3	0.0	0.0
=	Use of Skills/Enjoy Work Content	8.3	5.4	5.6	9.6	4.3	28.6	7.2	3.9	9.1
12		0.0	5.4	0.0	0.0	4.3	0.0	0.7	3.9	0.0
13		5.0	2.7	5.6	8.0	0.0	7.1	0.0	2.9	9.1
#	Competence of Co-workers	4.2	0.0	0.0	1.6	0.0	0.0	1.3	1.9	9.1
2		0.0	0.0	11.1	1.6	4.3	0.0	3.3	2.9	0.0
91	Perceptions of Competence Between									
	Supervisors and Subordinates	8.0	5.4	11.1	3.1	8.7	0.0	1.3	8.7	0.0
17										
	_	4.2	16.2	11.1	3.1	4.3	21.4	3.9	10.7	9.1
28		29.5	45.9	4.4	35.2	43.5	42.9	40.5	45.6	72.7
13		6.7	5.4	0.0	6.3	0.0	0.0	9.4	0.0	18.2
2		0.8	5.4	5.6	0.0	0.0	0.0	0.7	0.1	0.0
7		3.3	13.5	1:1	4.7	4.3	14.3	7.2	2.9	0.0
77		5.0	0.0	0.0	o. 8	4.3	0.0	3.9	0.0	0.0
23		4.2	0.0	0.0	°.	4.3	7.1	1.3	1.9	0.0
5		15.0	10.8	16.7	7.0	21.7	14.3	 	11.7	0.
2		7.5	2.7	2.6	<b>9.</b> 6	o.)	0.0	7.2	4.9	9.1
%		0.0	5.4	0.0	7.0	4.3	0.0	7.2	×.	0.0
27		•	5.4	0.0	<b>7.</b> 6	×.	14.3	11.1	9.9	18.2
22	Interdepartmental Relations	3.3	13.5	2.6	o. 8	2.7	0.0	1.3	5.8	1.7
2		,		,	•	•	:	•	4	•
8		2.5	2.7	2.6	9.1	0.0	14.3	 	6.0	18.2
2		 	(	2.6	<b>∞</b> ·	4.3	0.0	2.6	2.9	o •
Ξ:		м. М.	2.7	16.7	9.	0.0	0.0	9.		
32		0.0	0.0	0.0	0.0	0.0	0.0	 	0.0	1.6
2		4.2	0.0	0.0	3.1		0.0	2.6		9.0
ξ;		3.5	13.5	11.1	4.7	. d	35.7	٠.٥		5.7
3 %		9,0	0.5	9.0	, c	o •		`.		- - -
2 %	ray and ringe benefits Conortunity for lovelyement in	79.0	13.3	•	/:7	•	9	0.47		:
i	•	2.5	5.4	11.11	3,1	13.0	7.1	5.9	2.9	0
38		1.7	0.0	16.7	9.1	13.0	14.3	0.0	2.9	0.0
39		10.0	5.4	16.7	13.3	8.7	0.0	10.5	2.9	9.1
ĺ								-		

Table C-1 (Continued)

		Pearl Harbor			Yokosuka			Subic	
Category Index and Title	W N = 276	S N = 231	M N=33	N = 33	S N = 41	¥ Z Z	W N = 192	S N = 140	Z = Z
I Miscellaneous	0.7	1.3	0.0	0.0	2.4	0.0	3.1	5.7	9.1
2 Problem-solving/Job Challenge	2.5	<b>∞</b> .	3.0	3.0	2.4	0.0	4.7	9.3	63.6
3 Social Aspects of Job	4.0	5.2	6.1	6.1	7.3	20.0	8.3	2.1	0.0
4 Work Group Climate	5.4	<b>8.</b> 7	0.0	15.2	22.0	40.0 40.0	8.9	7.9	9.1
5 Cooperation of Coworkers	7.2	4.3	0.0	21.2	17.1	20.0	19.8	17.1	18.2
6 Respect/Recognition	3.6	5.2	9.1	9.1	12.2	20.0	21.4	33.6	54.5
7 Liking the Job	5.8	3.5	0.0	0.0	8.6	0.0	4.0	5.0	0.0
8 Good Supervisor-Subordinate Relations	2.2	5.6	3.0	6.1	7.3	0.0	13.5	8.6	0.0
9 Apathy	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
10 Open Communication Between Supervisors									
and Subordinates	4.0	<b>9.</b> 0	0.0	0.0	9.8	0.0	7.6	4.3	0.0
	ð. 0	3.5	3.0	6.1	7.3	0.09	3.6	7.1	18.2
12 Fair Supervisors	0.0	0.0	0.0	3.0	2.4	0.0	4.7	7.1	0.0
	7.0	0.0	0.0	0.0	2.4	20.0	2.1	5.7	0.0
14 Competence of Coworkers	<b>9.</b> 0	4.0	0.0	3.0	2.4	0.0	0.0	4.3	18.2
	2.2	5.6	0.0	9.1	2.4	0.0	2.1	3.6	0.0
16 Perceptions of Competence Between									
Supervisors and Subordinates	1.1	3.5	0.0	6.1	19.5	0.0	7.8	8.6	9.1
17 Respect/Understanding Between Supervisors									
and Subordinates	1.4	1.7	6.1	21.2	19.5	0.0	20.8	13.6	9.1
18 Feelings of Accomplishment	21.0	19.9	39.4	18.2	24.4	80.0	21.9	32.9	36.4
_	3.3	4.0	0.0	6.1	2.4	0.0	0.5	2.9	0.0
ZO EEO	0.0	0.0	0.0	0.0	2.4	0.0	9.1	0.0	0.0
	1.4	6.0	0.0	0.0	0.0	0.0	5.7	<b>9</b>	0.0
_	<b>†</b> .0	6.0	0.0	0.0	12.2	0.0	7.8	7.7	0.0
	2.2	6.0	0.0	3.0	4.9	0.0	 	11.4	0.0
_	1.1	3.9	6.1	12.1	14.6	0.0		25.0	0.0
	3.6	3.0	0.0	0.0	0.0	0.0	1.6	4.3	0.0
	6.5	3.0	0.0	24.2	8. 8.	0.0	41.7	30.0	0.0
2/ Physical Work Environment	٠ •	7.0	0.0	 	24.4	0.0	8.6	13.6	, c
so intercepartmental Relations 29 I ovalty to and Identification With the	÷	7.7	3.0	•	7.0	•		7.7	6.73
	4	6.0	c	c	c	c	0.0	0.7	0.0
30 Chances for Advancement	; -	9.0				0	4.7	3.6	9.1
31 Personal Responsibility	0.7	0.0	3.0	6.1	2.4	0.0	3.1	3.6	9.1
32 Health	0.0	4.0	0.0	0.0	0.0	0.0	5.6	1.4	0.0
33 3ob Hours	0.7	1.3	0.0	0.0	0.0	0.0	9.1	0.0	0.0
34 Customer Relations	2.2	5.2	3.0	0.0	4.9	20.0	4.7	9.3	9.1
-	0.7	0.0	0.0	0.0	4.9	0.0	5.6	2.1	0.0
36 Pay and Fringe Benefits	3.3	3.5	0.0	3.0	2.4	0.0	ð.6	12.1	0.0
2/ Opportunity for involvement and	-	*	-	6	c	•	7 (	4 7	-
38 Training Others	: 0	; -		, c		9 6		. 4	
39 Independence	, v,			-				7.1	18.2

Table C-2

Percentages of Workers (W), Supervisors (S), and Managers (M) Providing Responses Falling in Derived Categories of Negative Work Occurrences

1			San Francisco			Great Lakes			Norfolk	
	Category Index and Title	> "	S N = 35	X X 71 = 17	N = 111	S N = 23	¥1 = Z	N = N	S N = 89	M Z
-	Miscellaneous	2.7	5.7	5.9	2.7	0.0	7.1	1.5	]	0.0
~	Coworker Attitudes	9.0	9.8	23.5	12.6	13.0	14.3	17.6	12.4	10.0
~	Interdepartmental Problems	0.0	0.0	0.0	P. 8	0.0	0.0	2.3	1:1	0.0
#	Physical Working Conditions	4.5	5.7	0.0	8.1	4.3	14.3	4.8	3.4	0.0
~	Incompetent Employees	5.4	9.6	5.9	3.6	8.7	7.1	6.1	5.6	0.01
9	Irresponsib 'ity	6.6	<b>%</b>	41.2	13.5	17.4	14.3	13.7	24.7	0.09
7	Job Planning and Estimating	19.8	4.3	58.8	19.8	39.1	28.6	16.8	21.3	20.0
<b>90</b>	Theft	0.0	0.0	0.0	 8:	0.0	0.0	0.0	-:	0.01
0	Racism	6.3	11.4	5.9	1.8	13.0	0.0	3.1	4.5	20.0
2		5.4	5.7	0.0	18.0	<b>8.</b> 7	7.1	6.9	5.6	0.0
=	Sexism	2.7	0.0	5.9	0.0	0.0	0.0	2.3	0.0	0.0
2	Time-Job Pressure	-:	2.9	5.9	•	0.0	0.0	3.	3.4	0.0
Ω:	No Problem	2.7	0.0	5.9		0.0	0.0	æ. ∞	<b>:</b> :	0.0
<b>*</b>	Lack of Recognition	4.5	2.9	0.0	5.4	0.0	0.0	<u>::</u>	; ;	0.0
?	Safety		2.9	0.0	6.0	<b></b>	0.0	2.3	3.4	0.0
91	Material Problems	23.4	9.0	5.9	18.0	13.0	7.1	21.4	18.0	0.0
1	Equipment Problems	18.0	9.0	0.0	7.71	e. 4	0.0	21.4	13.5	0.0
<b>∞</b>		<b>∞</b> :	0.0	5.9	6.6	ب س	0.0	9.4	11.2	10.0
6	Supervisors Complaints About Employees	6.0	5.7	17.6	6.0	 	21.4	1.5	٠ <u>.</u>	0.0
8	Unfair Evaluations	 	0.0	0.0	٠. د .	9 6	7.7	-: (	-: (	9 6
7	Red Tape	2.7	9.	8.1.	•••	×.	٠ : :	7.3	· •	
7	Abusive, Inconsiderate Supervisors	, e	<b>×</b>	0.0	2.0	٠. د	 		-: -	90
3 6	Inspections	9.6	o :		) ·	9.0		۲.۶	÷ •	90
\$ 7	Lack of Cooperation	6.0	1.0	•				. v	} -	900
3 %	John Changes	, 0	900	, ,				o -	2.2	
3 %	Job Chariges 1 ack of Comminication	16.2	- 1 - 1	. <del>.</del> .	9	× ×	14.3	, 6, 9	11.2	20.02
8	Supervisors Not Doing Their Jobs	5.4	5.7	11.8	0.6	۰.	14.3	5.3	3.4	10.0
53	Supervisors' Lack of Understanding	, ,								
	for Employees	6.3	0.0	11.8	2.7	4.3	0.0	5.3	1:1	0
ጸ	Rules and Regulations	6.0	2.9	11.8		8.7	14.3	2.3	2.2	0.0
2	Training	5.4	5.7	0.0	4.5	0.0	14.3	3.1	7.9	0.0
32	Customers	2.7	5.7	11.8	 8:	4.3	7.1	<b>8</b> .0	2.2	0.0
33	Unions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.5	0.0
*	General Complaints Against Supervisors	5.4	0.0	11.8	3.6	0.0	0.0	1.5	2.5	0.0
5	Too Much Time Spent for Job	2.7	11.4	5.9	0.0	4.3	7.1	<b>.</b> .	2.2	0.0
፠	Quality of Work Life	14.4	2.9	5.9	12.6	8.7	0.0	13.0	5.6	0.0
2	Chain of Command	6.0	2.9	0.0	0.0	0.0	7.1	2.5	2.5	0.0
200		6.0	0.0	0.5	×.	0 :	o.		7.7	2.5
£ :	-	4.5	2.7	×:	9.6	17.¢	: ·	×.	1.5	90
<b>\$</b> :	Civilian/Military Interface	 	æ. c	 	, ,	0.4	. e	•	, ,	9 0
-	nostitity toward neseatoner		0.0	•	3	?:}		?	3	;

Table C-2 (Continued)

l		_	Pearl Harbor			Yokosuka			Subic	
		*	S	≊	>	s	Σ	≽	S	Z
	Category Index and Title	N = 75	Z = Z	6 = Z	N = 27	N = 36	N = 5	N = 167	N=119	- Z
-	Miscellaneous	6.7	4.1	0.0	0.0	2.8	0.0	4.2	6.7	0.0
7	Coworker Attitudes	12.0	12.2	27.72	18.5	11.1	20.0	10.2	6.7	0.0
6	Interdepartment Problems	0.0	2.7	0.0	0.0	0.0	0.0	9.0	1.7	0.0
*	Physical Working Conditions	6.7	2.7	11.1	3.7	2.8	0.0	8.01	<b>*.</b>	9.1
~	Incompetent Employees	5.3	9.5	0.0	8.41	11.1	0.0	3.0	5.9	27.3
9	Irresponsibility	12.0	12.2	22.2	7.4	0.0	20.0	6.0	12.6	18.2
7	Job Planning and Estimating	21.3	35.1	33.3	22.2	33.3	0.	19.2	32.8	45.5
••	Theft	0.0	2.7	0.0	0.0	0.0	0.0	0.0	0.0	0
•	Racism	1.3	1.4	0.0	0.0	9.6	0.0	4.2	7.6	18.2
2	Favoritism	10.7	4.1	0.0	0.0	0.0	20.0	14.4	6.7	9.1
=	Sexism	0.0	0.0	0.0	0.0	0.0	0.0	0.0	× (	0.0
2	Time-Job Pressure	1.3	5.4	0.0	3.7	2.0	20.0	»· ·	2.9	
2	No Problem	2.7	0.	0.	0.0	9.6	0.0	9.0		o •
= :	Lack of Recognition	3 (C	÷ 1		) r		9.0			
2:		7:7	\ <u>.</u>	9.0	``				· · ·	9 0
9 !		7.7	50.0	9	:		9.0	• • •	27.7	
<b>∴</b> :	Equipment Problems	28.0	٠, ٠			۰,۰		÷. C	/-	9 6
9 9	Family of tation		0 4	• - • -		9.0		• •	7.7	, , ,
3 2	Supervisors Complaints About Employees	,,		1	9 6				15.4	; o
? ?	Ontain Evaluations	9.0	, ,	9 6		2.5			3.4	0
3:	Abusive Inconsiderate Supervisors	× ×	2.5		0	2.7	0.0	26.3	25.2	0.0
2	Inspections	0.0	0.0	0.0	2.7	0.0	0.0	1.2	1.7	0.0
2	Lack of Coperation	3.7	2.8	0.0	2.7	7.1	1.11	***	5.0	27.3
2	Salary	0.0	2.8	0.0	1.3	0.0	0.0	2.4	4.2	0.0
56	Job Changes	0.0	5.6	0.0	0.0	5.4	0.0	2.4	8.0	0.0
23	Lack of Communication	3.7	25.0	40.0	18.7	10.8	0.0	9.0	01	9.1
28	Supervisors Not Doing Their Jobs	0.0	0.0	0.0	2.7	12.2	33.3	2.4	3.4	0.0
23	Supervisors Lack of Understanding	•	,	•	•		•	(		•
;	for Employees	3.7	8.7	0.0	7.7	÷.	o :	7.7	٧.٠	9.0
유 ;	Rules and Regulations	0.0	× × ×	0.0		0.0	1.1			
₹ 8	Iraining	0.0	, v			2 ÷	• •	7:1	(.7	9
7 2	Customers 11=10=1		8.0	9 0	,,,	÷ c	1.0	9 0		900
2 (	Children	) i	•	•	) ·	• •	? :		9 4	
<b>X</b> :	Ceneral Complaints Against Supervisors	· ·	7.0		<u>.</u>	 	3.1	•	÷ .	7.01
3;	Too Much Time Spent for Job	3.7	o :	5.0	0.0	÷ •	77.7		`: -:	 
2;	Quanty of Work Life	 	1.1	0.0	×.	٠. ٠.	33.3	12.6	×:	<b>4</b>
? ?	Chain of Command		8.0			c	90	<b>7.</b>		
2 2	Personal Problems	9 0	9.0	9.0	9 0	) • •		9 0	, . ,	
? ?	Organizational Problems	) ·	٠ •	•		o -	1		•	· ·
3 4	Civillan/Military Interface Hostility Toward Decayscher	* C	9.0	90	9.0		7.77	× 0	* C	.0
:		;								

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